Company number: 06492082

## **EXPRO HOLDINGS UK 3 LIMITED**

Unaudited Condensed Consolidated Financial Statements

Quarterly Report
Nine months to 31 December 2010

## Expro Holdings UK 3 Limited

## **Contents**

|   | Page |
|---|------|
| Financial highlights                        | 1    |
| Business review                             | 2    |
| Condensed consolidated financial statements | 11   |
| Income statement                            | 11   |
| Statement of comprehensive income           | 13   |
| Statement of financial position             | 14   |
| Cash flow statement                         | 15   |
| Statement of changes in equity              | 16   |
| Notes                                       | 17   |
| Quarterly summary                           | 27   |

## **Financial highlights**

|  | 3 months to<br>December 2010<br>\$'000 | 3 months to<br>September 2010<br>\$'000 | Change    |
|--|--|---|-----------|
| Adjusted revenue on a constant currency basis <sup>1</sup> | 244,262                                | 249,740                                 | -2.2%     |
| Adjusted operating profit <sup>2</sup>                     | 60,954                                 | 63,033                                  | -3.3%     |
| Adjusted operating margin <sup>3</sup>                     | 25.0%                                  | 25.2%                                   | -0.2pts   |
| Adjusted free cash flow <sup>4</sup>                       | 37,603                                 | 68,173                                  | -44.8%    |
| Revenue  | 245,162                                | 269,103                                 | -8.9%     |
| Operating profit   | (247,150)                              | 28,102                                  | -979.5%   |
| Cash flow generated by operations                          | 46,685                                 | 91,157                                  | -48.8%    |
|  | 31 December 2010<br>\$'000             | 30 September 2010<br>\$'000             | Change    |
| Cash   | 84,919                                 | 91,419                                  | -7.1%     |
| Net debt <sup>4</sup>                                      | (2,149,851)                            | (2,077,796)                             | 3.5%      |
|  | 9 months to<br>December 2010<br>\$'000 | 9 months to<br>December 2009<br>\$'000  | Change    |
| Adjusted revenue on a constant currency basis <sup>1</sup> | 721,580                                | 772,805                                 | -6.6%     |
| Adjusted operating profit <sup>2</sup>                     | 190,369                                | 241,500                                 | -21.2%    |
| Adjusted operating margin <sup>3</sup>                     | 26.4%                                  | 31.2%                                   | -4.8pts   |
| Revenue  | 746,974                                | 775,757                                 | -3.7%     |
| Operating profit   | (209,284)                              | 62,785                                  | -433.3%   |
|  | 3 months to<br>December 2010<br>\$'000 | 3 months to<br>December 2009<br>\$'000  | Change    |
| Adjusted revenue on a constant currency basis <sup>1</sup> | 244,262                                | 251,825                                 | -3.0%     |
| Adjusted operating profit <sup>2</sup>                     | 60,954                                 | 73,465                                  | -17.0%    |
| Adjusted operating margin <sup>3</sup>                     | 25.0%                                  | 29.2%                                   | -4.2pts   |
| Revenue  | 245,162                                | 255,754                                 | -4.1%     |
| Operating profit   | (247,150)                              | 2,177                                   | -11252.8% |

<sup>&</sup>lt;sup>1</sup> "Adjusted revenue" is defined as revenue excluding items that either distort the underlying trends of the business or are not considered by management to be part of the core operations of the Group. Further details are set out in note 3. Results for the comparative periods have been restated on a constant currency basis by converting each underlying transaction that arose in the period and applying the average monthly foreign exchange rate that prevailed in each month of the current period.

<sup>&</sup>lt;sup>2</sup> "Adjusted operating profit" is defined as operating profit excluding depreciation and amortisation and other similar non-cash items, together with other items that either distort the underlying trends of the business or are not considered by management to be part of the core operations of the Group. Further details are set out in note 3.

 $<sup>^{\</sup>rm 3}$  "Adjusted operating margin" is the ratio of adjusted operating profit over adjusted revenue.

<sup>&</sup>lt;sup>4</sup> "Adjusted free cash flow" and "net debt" are defined within the business review.

#### Introduction

This report represents the quarterly results to 31 December 2010 for Expro Holdings UK 3 Limited and its subsidiaries (the "Group").

#### Financial and operating results

The business review in the quarterly report presents financial and operating results for the following periods:

- Three months to December 2010 compared to three months to September 2010;
- Nine months to December 2010 compared to nine months to December 2009; and
- Three months to December 2010 compared to three months to December 2009.

#### **Key points arising**

In order to facilitate an understanding of the Group's performance and progression over prior periods, segmental revenue and adjusted measures have been provided to identify key trends over the periods under review. We would like to highlight the following points in this report:

#### *Impairments*

At December 2010 the Group reviewed its cash flow projections for all of its cash generating units (CGU's), resulting in an impairment of goodwill and intangible assets held against its Middle East and North Africa CGU of \$155.9m and its North America Offshore CGU of \$72.2m, as well as a reduction in the headroom available to other CGU's before any additional goodwill impairment. Further details of these impairments are set out in note 8. The Group considered the outcome of these lower projections against the carrying value of its inventory and concluded that an impairment against slow moving items was also required, resulting in an inventory impairment of \$28.0m.

#### Use of adjusted measures

Adjusted items, be that revenue, costs or operating profit exclude depreciation and amortisation and other similar non-cash items together with other items that either distort the underlying trends of the business or are not considered by management to be part of the core operations of the Group. In summary, the exclusion of non-cash charges such as depreciation, amortisation and impairment means that this measure is similar to EBITDA. The additional adjustments, being mainly in respect of the AX-S and Meters segments, have been excluded because these segments materially distort the performance of the core Group.

Full details are set out in note 3.

#### Restatement of comparative segmental information

The group has updated its segmental reporting as a result of geographical and product line reorganisations, as well as the impact of the acquisition and integration of the Production Testers International business ("PTI"). Accordingly, all comparative segmental financial information has been restated to reflect these changes and these are outlined below.

#### Expro PTI

The Group concluded the acquisition of PTI on 1<sup>st</sup> September 2010. PTI specialises in delivering early production facilities, production enhancement and well-testing services to its customers in Asia, predominantly in Thailand and Vietnam. The Group's existing operations in these countries were similar in nature and as a result have been integrated into the acquired business to create the Expro PTI business unit ("Expro PTI").

#### WWS

The Wireless Well Solutions product line was segmented as a separate business unit in previous reporting periods. As the route to market is essentially through the infrastructure of our regional businesses, the results are now reported within the regional businesses segment.

#### **Equipment Sales**

During the second quarter of the last financial year, the Equipment Sales business unit was set up to facilitate the build and sale of modular off-the shelf well test and well intervention equipment. These sales have now been excluded from the individual regional businesses and reported under the Equipment Sales business unit.

From 1<sup>st</sup> April 2010, our operations in Mexico were transferred from the Latin American region to the North America Land region as the market characteristics of Mexico were considered to more closely align to our North America Land business.

#### Three months to December 2010 compared to three months to September 2010

|   | 3 months to<br>December 2010<br>\$'000 | 3 months to<br>September 2010<br>\$'000 | Change<br>% |
|---|--|---|-------------|
| Adjusted revenue – constant currency <sup>1</sup> | 244,262                                | 249,740                                 | -2.2%       |
| Adjusted operating profit <sup>2</sup>            | 60,954                                 | 63,033                                  | -3.3%       |
| Adjusted operating margin <sup>3</sup>            | 25.0%                                  | 25.2%                                   | -0.2pts     |

#### Overall trading performance

Adjusted revenues on a constant currency basis of \$244.3m were 2.2% lower than the previous quarter. Seasonal North Sea weather impacted the Europe CIS business, which was partially offset by the benefit of a full quarter's performance from the PTI acquisition.

#### Segmental revenue

|                                  | 3 months to<br>December 2010<br>\$'000 | 3 months to<br>September 2010<br>Constant currency <sup>1</sup><br>\$'000 | Change<br>Constant currency<br>% |
|----------------------------------|--|---|----------------------------------|
| Regional businesses              |  |   |                                  |
| Europe CIS                       | 64,172                                 | 75,998  | -15.6%                           |
| South & West Africa              | 45,701                                 | 44,448  | 2.8%                             |
| Middle East North Africa         | 22,208                                 | 21,199  | 4.8%                             |
| Asia                             | 19,962                                 | 19,447  | 2.6%                             |
| North America Land               | 17,771                                 | 16,709  | 6.4%                             |
| North America Offshore           | 17,050                                 | 18,818  | -9.4%                            |
| Latin America                    | 15,529                                 | 17,830  | -12.9%                           |
| Global businesses                |  |   |                                  |
| Connectors & Measurements        | 21,986                                 | 22,314  | -1.5%                            |
| Expro PTI                        | 14,476                                 | 6,662   | 117.3%                           |
| Equipment Sales                  | 5,493                                  | 6,599   | -16.8%                           |
| Elimination of intra-group sales | (86)                                   | (284)   | -69.7%                           |
| Adjusted revenue <sup>1</sup>    | 244,262                                | 249,740   | -2.2%                            |
| Expro Meters                     | 1,026                                  | 589   | 74.2%                            |
| AX-S                             | 41                                     | 23,685  | -99.8%                           |
| Elimination of intra-group sales | (167)                                  | (59)  | 183.1%                           |
| Revenue                          | 245,162                                | 273,955   | -10.5%                           |

#### Europe CIS

Revenues in the three months to December 2010 of \$64.2m were 15.6% lower, reflecting the typical weather experienced in the North Sea during this time of year.

#### South and West Africa

Revenues in the three months to December 2010 of \$45.7m were 2.8% higher, with reduced levels of well testing activity with Bowleven in Cameroon being more than offset by well test and subsea campaigns in Mauritania and Angola.

#### Middle East and North Africa

Revenues in the three months to December 2010 of \$22.2m were 4.8% higher, with increased well test activity in both Libya and Saudi Arabia and increased subsea activity with bp in Egypt.

#### Asia

Revenues in the three months to December 2010 of \$20.0m were 2.6% higher, with reduced well test activity with Talisman in Malaysia and the subsea work with AWE in New Zealand substantially completed in the second quarter. Increased levels of subsea activity with FMC and Apache in Australia offset the lower revenues in Malaysia and New Zealand.

#### North America Land

Revenues in the three months to December 2010 of \$17.8m were 6.4% higher, reflecting the on-going improvements in rig count over the previous quarter.

#### North America Offshore

Revenues in the three months to December 2010 of \$17.1m were 9.4% lower, reflecting the completion of a campaign with EnCana Oil & Gas in Canada. Activity in the Gulf of Mexico remained flat quarter on quarter.

#### Latin America

Revenues in the three months to December 2010 of \$15.5m were 12.9% lower, with lower levels of call-off well test activity in Brazil with Petrobras and Anadarko.

#### **Global Businesses**

#### Connectors and Measurements

Revenues in the three months to December 2010 of \$22.0m were broadly in line with the previous quarter.

#### Expro PTI

The period reflected a full quarter's benefit as compared to the prior period which included a single month following the acquisition of the PTI business in September 2010.

#### **Equipment Sales**

Revenues in the three months to December 2010 of \$5.5m were 16.8% lower, predominantly as a result of fewer sales made into Saudi Arabia.

#### Financial position, liquidity and capital resources

#### Net cash flow

|  | 3 months to<br>December 2010<br>\$'000 | 3 months to<br>September 2010<br>\$'000 | Change<br>\$'000 |
|--|--|---|------------------|
| Adjusted operating cash flow before movements in working capital   | 60,217                                 | 65,139                                  | (4,922)          |
| Increase in asset held for sale                                    | (19)                                   | -                                       | (19)             |
| Adjusted increase in inventories                                   | (1,823)                                | (3,017)                                 | 1,194            |
| (Increase)/decrease in receivables                                 | (2,626)                                | 12,845                                  | (15,471)         |
| (Decrease)/increase in payables                                    | (2,149)                                | 7,011                                   | (9,160)          |
| Adjusted decrease in provisions and defined benefit pension scheme | (1,960)                                | (2,182)                                 | 222              |
| Adjusted cash flow generated by operations                         | 51,640                                 | 79,796                                  | (28,156)         |
| Purchase of property, plant and equipment                          | (14,610)                               | (11,938)                                | (2,672)          |
| Proceeds on disposal of property, plant and equipment              | 91                                     | 315                                     | (224)            |
| Proceeds on disposal of asset held for sale                        | 482                                    | -                                       | 482              |
| Adjusted free cash flow  | 37,603                                 | 68,173                                  | (30,570)         |

Movements in working capital in the three months to December 2010 were slightly negative due to regulatory issues delaying payments from two major customers. These regulatory issues have been resolved shortly after the balance sheet date.

#### Net debt and liquidity

|   | 31 December 2010<br>\$'000 | 30 September<br>2010<br>\$'000 | Change<br>\$'000 |
|---|----------------------------|--------------------------------|------------------|
| Finance leases                            | (39,067)                   | (40,133)                       | 1,066            |
| Senior secured notes                      | (1,325,485)                | (1,323,407)                    | (2,078)          |
| Bank and other interest bearing loans     | (870,218)                  | (805,675)                      | (64,543)         |
| Less cash                                 | 84,919                     | 91,419                         | (6,500)          |
| Total net debt excluding shareholder loan | (2,149,851)                | (2,077,796)                    | (72,055)         |

Net debt increased by \$72.1m in the three months to December 2010 as a result of the mezzanine payment in kind interest, drawdown of \$50m on the revolving credit facility and a decrease in cash.

At 31 December 2010 the Group had total liquidity headroom of \$110.8m (30 September 2010: \$167.3m), comprising cash of \$84.9m and undrawn facilities of \$25.8m. The reduction in liquidity in the three months to December 2010 predominantly related to the payment of semi-annual interest on the senior secured notes.

#### Finance costs

|                            | 3 months to<br>December 2010<br>\$000 | 3 months to<br>September 2010<br>\$000 | Change<br>\$000 |
|----------------------------|---------------------------------------|--|-----------------|
| Net finance costs          | (177,565)                             | (174,151)                              | (3,414)         |
| Adjustments (note 3)       | 117,629                               | 114,651                                | 2,978           |
| Adjusted net finance costs | (59,936)                              | (59,500)                               | (436)           |

On an adjusted basis, which excludes material non cash items as set out in note 3, the Group's net finance costs of \$59.9m were broadly consistent, being \$0.4m higher when compared to the prior quarter.

#### Nine months to December 2010 compared to nine months to December 2009

|   | 9 months to<br>December 2010<br>\$'000 | 9 months to<br>December 2009<br>\$'000 | Change<br>% |
|---|--|--|-------------|
| Adjusted revenue – constant currency <sup>1</sup> | 721,580                                | 772,805                                | -6.6%       |
| Adjusted operating profit <sup>2</sup>            | 190,369                                | 241,500                                | -21.2%      |
| Adjusted operating margin <sup>3</sup>            | 26.4%                                  | 31.2%                                  | -4.8pts     |

#### Overall trading performance

Adjusted revenues in the nine months to December 2010 of \$721.6m were 6.6% lower compared to the same period last year on a constant currency basis. The majority of the decline relates to a change in scope of two significant contracts in West Africa, together with the completion of contracts in Asia and lower levels of activity across Europe CIS. The adjusted operating margin was 4.8pts lower reflecting the margin impact of the above contracts and the operational gearing impact of lower revenues.

#### Segmental revenue

|                                  | 9 months to<br>December 2010<br>\$'000 | 9 months to December 2009 Constant currency <sup>1</sup> \$'000 | Change<br>Constant currency<br>% |
|----------------------------------|--|---|----------------------------------|
| Regional businesses              |  |   |                                  |
| Europe CIS                       | 196,493                                | 211,183   | -7.0%                            |
| South & West Africa              | 132,342                                | 185,046   | -28.5%                           |
| Middle East North Africa         | 67,100                                 | 68,387  | -1.9%                            |
| Asia                             | 59,743                                 | 70,917  | -15.8%                           |
| North America Land               | 51,478                                 | 36,851  | 39.7%                            |
| North America Offshore           | 55,603                                 | 54,107  | 2.8%                             |
| Latin America                    | 53,353                                 | 52,112  | 2.4%                             |
| Global businesses                |  |   |                                  |
| Connectors & Measurements        | 65,533                                 | 70,383  | -6.9%                            |
| Expro PTI                        | 23,503                                 | 9,961   | 136.0%                           |
| Equipment Sales                  | 17,018                                 | 13,858  | 22.8%                            |
| Elimination of intra-group sales | (586)                                  | -   | -                                |
| Adjusted revenue <sup>1</sup>    | 721,580                                | 772,805   | -6.6%                            |
| Expro Meters                     | 1,959                                  | 1,136   | 72.4%                            |
| AX-S                             | 23,790                                 | 79  | 300.1%                           |
| Elimination of intra-group sales | (355)                                  | -   | -                                |
| Revenue                          | 746,974                                | 774,020   | -3.5%                            |

#### **Regional Businesses**

#### Europe CIS

Revenues in the nine months to December 2010 of \$196.5m were 7.0% lower than revenues for the same period in the prior year. Lower well test activity with Shell in the Netherlands, KPO in Kazakhstan and lower subsea activity in Norway were partially offset by increased well test activity in the UK North Sea across a variety of customers.

#### South and West Africa

Revenues in the nine months to December 2010 of \$132.3m were 28.5% lower, reflecting a change in scope of two significant contracts between the two periods. The deployment of landing strings for bp in Angola and the sale of the Dibi early production facility to Chevron in Nigeria meant that current revenues primarily reflect operational and maintenance services. The lower levels of activity in Angola and Nigeria were offset by well test campaigns with Bowleven and Victoria Oil and Gas in Cameroon.

#### Middle East and North Africa

Revenues in the nine months to December 2010 of \$67.1m were broadly consistent with prior period at 1.9% lower.

#### Asia

Revenues in the nine months to December 2010 of \$59.7m were 15.8% lower, reflecting the end of the Santos contract and lower activity with Conoco Phillips in Australia. Lower levels of well testing on the pan-Malaysia contract with Petronas Carigali were offset by additional subsea work in New Zealand with AWE.

#### North America Land

Revenues in the nine months to December 2010 of \$51.5m were 39.7% higher, reflecting the increased rig count in the US Land market.

#### North America Offshore

Revenues in the nine months to December 2010 of \$55.6m were 2.8% higher than in same period in the prior year. Overall activity in the Gulf of Mexico remained flat, with the deep water drilling moratorium impacting subsea work which was offset by increased well test activity.

#### Latin America

Revenues in the nine months to December 2010 of \$53.4m were 2.4% higher, reflecting increased well test activity in Brazil with Anadarko and Petrobras and lower levels of activity in Argentina.

#### **Global Businesses**

#### Connectors and Measurements

Revenues in the nine months to December 2010 of \$65.5m were 6.9% lower than in the same period in the prior year, reflecting phasing within the business.

#### Expro PT

The results reflect the acquisition of the PTI business in September 2010.

#### **Equipment Sales**

Revenues in the nine months to December 2010 of \$17.0m were \$3.2m higher, reflecting increased equipment sales into Saudi Arabia.

#### **Finance costs**

|                            | 9 months to<br>December 2010<br>\$000 | 9 months to<br>December 2009<br>\$000 | Change<br>\$000 |
|----------------------------|---------------------------------------|---------------------------------------|-----------------|
| Net finance costs          | (510,541)                             | (405,650)                             | (104,891)       |
| Adjustments (note 3)       | 334,002                               | 281,288                               | 52,714          |
| Adjusted net finance costs | (176,539)                             | (124,362)                             | (52,177)        |

On an adjusted basis, which excludes material non-cash items as set out in note 3, the Group's net finance costs of \$176.5m in the nine months to December 2010 were \$52.2m higher compared to the nine months to December 2009, primarily due to the refinancing of the Group's debt structure in December 2009.

The refinancing involved the issuing of senior secured notes at a fixed coupon of 8.5%, which were used to settle the Group's senior bank loans on which interest was calculated based on US Dollar LIBOR plus 3-4% margin. In the nine months to December 2010 interest on the senior secured notes was \$89.3m compared to interest on the senior bank loans and senior secured notes of \$45.0m in the nine months to December 2009.

In addition, the terms of the Group's mezzanine bank loan were modified such that the non-cash element increased from 5.75% to 6.5% and the overall interest rate margin above US LIBOR increased from 10% to 10.75%. From April 2009 until 31 December 2009 interest on the Group's variable loans was fixed at 4.1% through the use of interest rate swaps. With effect from 31 December 2009 the Group restructured its hedging arrangements to fix the interest on 90% of the variable mezzanine loan at 6.27%. The impact of these changes is detailed in note 4.

#### **Taxation**

The Group's tax charge of \$6.6m in the nine months to December 2010 is representative of the nature of the Group's operations, which have a wide geographic coverage, resulting in differing taxation regimes depending on the location in which those activities take place. The tax charge reflects this broad geographic spread of profits, unrecoverable losses in certain territories, a variety of imputed and higher rate overseas tax regimes, non-deductible items and limitations on the geographical spread of the Group's external interest payments.

The tax charge on the adjusted profit before tax of \$33.2m is stated before the reduction in deferred tax liability of \$25.3m due to amortisation of the intangibles arising on business combinations and the tax effect of adjustments to operating profit and finance costs of \$1.3m. The tax effect of adjustments to operating profit and finance costs is low as the majority of these costs are incurred in jurisdictions where there are substantial tax losses.

#### Three months to December 2010 compared to three months to December 2009

|   | 3 months to<br>December 2010<br>\$'000 | 3 months to<br>December 2009<br>\$'000 | Change<br>% |
|---|--|--|-------------|
| Adjusted revenue – constant currency <sup>1</sup> | 244,262                                | 251,825                                | -3.0%       |
| Adjusted operating profit <sup>2</sup>            | 60,954                                 | 73,465                                 | -17.0%      |
| Adjusted operating margin <sup>3</sup>            | 25.0%                                  | 29.2%                                  | -4.2pts     |

#### Overall trading performance

Adjusted revenues on a constant currency basis in the three months to December 2010 of \$244.3m were 3.0% lower compared to the same period in the prior year. The lower levels of revenue reflect the transition of two large projects in South and West Africa into the operational and maintenance phase, slightly lower levels of activity in Europe CIS and Latin America, offset by a full quarter's activity from the recently acquired PTI business. Adjusted operating profit decreased by \$12.5m in the period to \$61.0m, while the adjusted operating margin was 4.2pts lower at 25.0%. The lower margin was principally due to the conclusion of the design and build of the Block 31 landing string for bp, the sale of the Dibi early production facility to Chevron.

#### Segmental revenue

|                                  | 3 months to<br>December 2010<br>\$'000 | 3 months to<br>December 2009<br>Constant currency <sup>1</sup><br>\$'000 | Change<br>Constant currency<br>% |
|----------------------------------|--|--|----------------------------------|
| Regional businesses              |  |  |                                  |
| Europe CIS                       | 64,172                                 | 70,944   | -9.5%                            |
| South & West Africa              | 45,701                                 | 59,161   | -22.8%                           |
| Middle East North Africa         | 22,208                                 | 21,460   | 3.5%                             |
| Asia                             | 19,962                                 | 18,856   | 5.9%                             |
| North America Land               | 17,771                                 | 11,778   | 50.9%                            |
| North America Offshore           | 17,050                                 | 16,511   | 3.3%                             |
| Latin America                    | 15,529                                 | 19,237   | -19.3%                           |
| Global businesses                |  |  |                                  |
| Connectors & Measurements        | 21,986                                 | 24,257   | -9.4%                            |
| Expro PTI                        | 14,476                                 | 3,991  | 262.7%                           |
| Equipment Sales                  | 5,493                                  | 5,630  | -2.4%                            |
| Elimination of intra-group sales | (86)                                   | -  | -                                |
| Adjusted revenue                 | 244,262                                | 251,825  | -3.0%                            |
| Expro Meters                     | 1,026                                  | 466  | 120.1%                           |
| AX-S                             | 41                                     | 21   | 95.2%                            |
| Elimination of intra-group sales | (167)                                  | -  | -                                |
| Revenue                          | 245,162                                | 252,312  | -2.8%                            |

#### **Regional Businesses**

#### Europe CIS

Revenues in the three months to December 2010 of \$64.2m were 9.5% lower than revenues for the same period in the prior year with lower levels of subsea work in Norway and lower well test activity in the Netherlands with Shell. Activity in the UK North Sea was up 16.7% following an increase in well test activity.

#### South and West Africa

Revenues in the three months to December 2010 of \$45.7m were 22.8% lower, reflecting a change in scope of two significant contracts between the two periods. The deployment of landing strings for bp in Angola and the sale of the Dibi early production facility to Chevron in Nigeria meant that current revenues primarily reflect operational and maintenance services.

#### Middle East and North Africa

Revenues in the three months to December 2010 of \$22.2m were 3.5% higher, activity remained relatively flat, with the exception of Libya where there was increased well test activity with Shell.

#### Asia

Revenues in the three months to December 2010 of \$20.0m were 5.9% higher. Australian subsea activity increased through jobs with FMC and Apache and Brunei benefitted from Wireless Well Solutions activity with Shell.

#### North America Land

Revenues in the three months to December 2010 of \$17.8m were 50.9% higher, reflecting the increased rig count in the US Land market.

Revenues in the three months to December 2010 of \$17.1m were 3.3% higher than the same period in the prior year. The moratorium on deep water drilling adversely affected subsea activity in the Gulf of Mexico, but this was more than compensated by increased well test and perforation work.

#### Latin America

Revenues in the three months to December 2010 of \$15.5m were 19.3% lower, reflecting lower levels of subsea and well test call-off work in Brazil and the completion of certain contracts in Argentina.

#### **Global Businesses**

#### **Connectors and Measurements**

Revenues in the three months to December 2010 of \$22.0m were 9.4% behind the same period in the prior year, reflecting activity phasing.

#### Expro PTI

The results reflect the acquisition of the PTI business in September 2010.

#### Equipment Sales

Revenues in the three months to December 2010 of \$5.5m were in line with the same period in the prior year.

#### Foreign exchange rates

#### Foreign exchange rates at the reporting date

|                         | 31 December | 31 March   |        |
|-------------------------|-------------|------------|--------|
|                         | 2010        | 2010       | Change |
|                         | \$1 equals  | \$1 equals | %      |
| AUD (Australian dollar) | 0.9840      | 1.0875     | (9.5%) |
| BRL (Brazilian real)    | 1.6662      | 1.7952     | (7.2%) |
| EUR (Euro)              | 0.7545      | 0.7432     | 1.5%   |
| GBP (Pound Sterling)    | 0.6464      | 0.6635     | (2.6%) |
| NOK (Norwegian Kroner)  | 5.8962      | 5.9737     | (1.3%) |

#### Average foreign exchange rates

|                         | 3 months to<br>December 2010<br>\$1 equals | 3 months to<br>September 2010<br>\$1 equals | 3 months to<br>December 2009<br>\$1 equals | 9 months to<br>December 2010<br>\$1 equals | 9 months to<br>December 2009<br>\$1 equals |
|-------------------------|--|---|--|--|--|
| AUD (Australian dollar) | 1.0304                                     | 1.1311                                      | 1.1175                                     | 1.0933                                     | 1.2393                                     |
| BRL (Brazilian real)    | 1.7145                                     | 1.7770                                      | 1.7602                                     | 1.7594                                     | 1.9539                                     |
| EUR (Euro)              | 0.7378                                     | 0.7906                                      | 0.6766                                     | 0.7663                                     | 0.7098                                     |
| GBP (Pound Sterling)    | 0.6346                                     | 0.6494                                      | 0.6138                                     | 0.6511                                     | 0.6313                                     |
| NOK (Norwegian Kroner)  | 5.9640                                     | 6.2891                                      | 5.7317                                     | 6.1277                                     | 6.1906                                     |

## **Condensed consolidated income statement**

Period ended 31 December 2010

| Note | 3 months to<br>December 2010<br>Adjusted<br>\$'000 | 3 months to<br>December 2010<br>Adjustments*<br>\$'000 | 3 months to<br>December<br>2010<br>Total<br>\$'000 | 3 months to<br>December 2009<br>Adjusted<br>\$'000   | 3 months to<br>December<br>2009<br>Adjustments*<br>\$'000   | 3 months to<br>December 2009<br>Total<br>\$'000   |
|------|--|--|--|--|---|---|
|      |  |  | ·  |  | ·   |   |
|      | 244,262  | 900  | 245,162  | 255,267  | 487   | 255,754   |
|      | (179,250)  | (48,778)   | (228,028)  | (173,979)  | (67,244)  | (241,223)   |
| 5    | -  | (213,100)  | (213,100)  | -  | -   | -   |
| 5    | -  | (15,000)   | (15,000)   | -  | -   | -   |
| 5    | -  | (28,000)   | (28,000)   | -  | -   | -   |
|      | 65,012   | (303,978)  | (238,966)  | 81,288   | (66,757)  | 14,531  |
|      | (4,058)  | (4,126)  | (8,184)  | (7,823)  | (4,531)   | (12,354)  |
|      | 60,954   | (308,104)  | (247,150)  | 73,465   | (71,288)  | 2,177   |
|      | 1,898  |  | 1,898  | 908  |   | 908   |
|      | 62,852   | (308,104)  | (245,252)  | 74,373   | (71,288)  | 3,085   |
| 4    | (59,936)   | (117,629)  | (177,565)  | (37,563)   | (94,782)  | (132,345)   |
| 5    | -  | -  | -  | -  | (34,485)  | (34,485)  |
| 5    | -  | -  | -  | -  | (63,743)  | (63,743)  |
|      | 2,916  | (425,733)  | (422,817)  | 36,810   | (264,298)   | (227,488)   |
| 6    | (11,927)   | 11,874   | (53)   | (18,974)   | 12,072  | (6,902)   |
|      | (9,011)  | (413,859)  | (422,870)  | 17,836   | (252,226)   | (234,390)   |
|      | -  | -  | -  | -  | 873   | 873   |
|      | (9,011)  | (413,859)  | (422,870)  | 17,836   | (251,353)   | (233,517)   |
|      | (9,011)  | (413,859)  | (422,870)  | 17,836   | (251,353)   | (233,517)   |
|      | 5<br>5<br>5<br>5                                   | Note   | Note   | Note December 2010 Adjustments \$'000 | Note December 2010 December 2010 Adjusted \$'000 S'000 December 2010 Adjusted \$'000 S'000 December 2010 December 2010 December 2010 December 2010 Adjusted \$'000 S'000 December 2010 December 2010 December 2010 Adjusted \$'000 S'000 December 2010 December 2010 Adjusted \$'000 S'000 December 2010 Dece | Note December 2010 December 2010 Adjusted \$10000 Adjusted \$100000 Adjusted \$100000 Adjusted \$10000 Adjusted \$100000 Adjusted \$1000000 Adjusted \$100000 Adjusted \$1000000 Adjusted \$1000000 Adjusted \$1000000 Adjusted \$10000000 Adjusted \$1000000000000000000000000000000000000 |

<sup>\*</sup>Details of adjustments are included in note 3.

## **Condensed consolidated income statement**

Period ended 31 December 2010

|  | Note | 9 months to<br>December<br>2010<br>Adjusted<br>\$'000 | 9 months to<br>December<br>2010<br>Adjustments*<br>\$'000 | 9 months to<br>December<br>2010<br>Total<br>\$'000 | 9 months to<br>December<br>2009<br>Adjusted<br>\$'000 | 9 months to<br>December<br>2009<br>Adjustments <sup>*</sup><br>\$'000 | 9 months to<br>December<br>2009<br>Total<br>\$'000 |
|--|------|---|---|--|---|---|--|
| Continuing operations  |      |   | ,   | ,  | ,   | ,   | ,  |
| Revenue  |      | 721,580   | 25,394  | 746,974  | 774,542   | 1,215   | 775,757  |
| Cost of sales  |      | (510,151)   | (160,891)   | (671,042)  | (515,502)   | (171,060)   | (686,562)  |
| Impairment of goodwill   | 5    | -   | (213,100)   | (213,100)  | -   | -   | -  |
| Impairment of intangible asset   | 5    | -   | (15,000   | (15,000)   | -   | -   | -  |
| Impairment of inventory  | 5    | -   | (28,000)  | (28,000)   | -   | -   | -  |
| Gross profit   |      | 211,429   | (391,597)   | (180,168)  | 259,040   | (169,845)   | 89,195   |
| Administration expenses  |      | (21,060)  | (8,056)   | (29,116)   | (17,540)  | (8,870)   | (26,410)   |
| Operating profit/(loss)  |      | 190,369   | (399,653)   | (209,284)  | 241,500   | (178,715)   | 62,785   |
| Post tax share of results from joint venture                             |      | 3,851   | -   | 3,851  | 3,635   |   | 3,635  |
|  |      | 194,220   | (399,653)   | (205,433)  | 245,135   | (178,715)   | 66,420   |
| Net finance costs  | 4    | (176,539)   | (334,002)   | (510,541)  | (124,362)   | (281,288)   | (405,650)  |
| Transaction costs  | 5    | -   | -   | -  | -   | (34,485)  | (34,485)   |
| Cessation of hedge accounting  | 5    | -   | -   | -  | -   | (63,743)  | (63,743)   |
| Profit/(loss) before tax   |      | 17,681  | (733,655)   | (715,974)  | 120,773   | (558,231)   | (437,458)  |
| Tax  | 6    | (33,208)  | 26,622  | (6,586)  | (56,696)  | 34,428  | (22,268)   |
| (Loss)/profit after tax  |      | (15,527)  | (707,033)   | (722,560)  | 64,077  | (523,803)   | (459,726)  |
| <b>Discontinued operations</b> Post tax share of results from associates |      | -   | -   | -  | -   | 873   | 873  |
| (Loss)/profit for the period   |      | (15,527)  | (707,033)   | (722,560)  | 64,077  | (522,930)   | (458,853)  |
| Attributable to Equity holders of the parent                             |      | (15,527)  | (707,033)   | (722,560)  | 64,077  | (522,930)   | (458,853)  |

<sup>\*</sup>Details of adjustments are included in note 3.

# Condensed consolidated statement of comprehensive income Period ended 31 December 2010

| Not  | 3 months to<br>e December 2010<br>\$'000 | 3 months to<br>December 2009<br>\$'000 | 9 months to<br>December 2010<br>\$'000 | 9 months to<br>December 2009<br>\$'000 |
|--|--|--|--|--|
| Loss for the period                                      | (422,870)                                | (233,517)                              | (722,560)                              | (458,853)                              |
| Fair value gain/(loss) on cash flow hedges 10            | 7,965                                    | (13,332)                               | (33,273)                               | (25,187)                               |
| Transferred to income statement on cash flow hedges 4, 5 | 16,216                                   | 79,583                                 | 49,518                                 | 108,551                                |
| Actuarial loss on defined benefit pension                | -  | (1,875)                                | -                                      | (15,548)                               |
| Other comprehensive profit for the period, net of tax    | 24,181                                   | 64,376                                 | 16,245                                 | 67,816                                 |
| Total comprehensive loss for the period, net of tax      | (398,689)                                | (169,141)                              | (706,315)                              | (391,037)                              |
| Attributable to Equity holders of the parent             | (398,689)                                | (169,141)                              | (706,315)                              | (391,037)                              |

## Condensed consolidated statement of financial position

At 31 December 2010

|   | Note         | 31 December 2010<br>\$'000 | 31 March 2010<br>\$'000 |
|---|--------------|----------------------------|-------------------------|
| Non-current assets  |              |                            |                         |
| Goodwill Intangible assets                                      | 5, 8<br>5, 8 | 2,398,337<br>1,175,617     | 2,570,376<br>1,213,045  |
| Property, plant and equipment                                   | 3, a<br>9    | 307,570                    | 309,383                 |
| Investments   | 3            | 2,987                      | 837                     |
| Interest in joint ventures                                      |              | 23,471                     | 9,316                   |
| Deferred tax assets   |              | 15,805                     | 16,423                  |
| Deletieu (ax assets   |              | 13,803                     | 10,423                  |
|   |              | 3,923,787                  | 4,119,380               |
| Current assets  | -            | 40.000                     | C4 202                  |
| Inventories   | 5            | 40,996                     | 64,393                  |
| Trade and other receivables                                     |              | 253,167                    | 253,496                 |
| Cash  |              | 84,919                     | 193,086                 |
| Asset classified as held for sale                               |              | 1,463                      | 1,988                   |
|   |              | 380,545                    | 512,963                 |
| Current liabilities   |              |                            |                         |
| Trade and other payables  |              | (166,111)                  | (206,332)               |
| Derivative financial instruments                                | 10           | (45,875)                   | (42,815)                |
| Finance leases  |              | (3,607)                    | (2,497)                 |
| Tax liabilities   |              | (63,062)                   | (67,003)                |
| Provisions  | 11           | (35,842)                   | (25,084)                |
|   |              | (314,497)                  | (343,731)               |
| Net current assets  |              | 66,048                     | 169,232                 |
| Non-current liabilities   |              |                            |                         |
| Derivative financial instruments                                | 10           | (77,331)                   | (77,698)                |
| Finance leases  |              | (35,460)                   | (35,256)                |
| Senior secured notes  | 12           | (1,325,485)                | (1,319,545)             |
| Other interest bearing loans                                    | 12           | (870,218)                  | (777,402)               |
| Shareholder loan  | 12           | (3,071,078)                | (2,746,880)             |
| Provisions  | 11           | (2,328)                    | (3,159)                 |
| Deferred tax  |              | (339,617)                  | (350,765)               |
| Pension deficit   | 13           | (16,860)                   | (19,899)                |
|   |              | (5,738,377)                | (5,330,604)             |
| Total assets less total liabilities                             |              | (1,748,542)                | (1,041,992)             |
|   |              |                            |                         |
| Total assets less total liabilities excluding shareholder loan* |              | 1,322,536                  | 1,704,888               |
| Equity attributable to owners of the parent                     |              |                            |                         |
| Share capital   |              | 200                        | 200                     |
| Translation reserve   |              | (53,404)                   | (53,404)                |
| Hedging reserve   |              | (10,489)                   | (26,734)                |
| Equity reserve  |              | -                          | 235                     |
| Retained earnings   |              | (1,684,849)                | (962,289)               |
| Total equity  |              | (1,748,542)                | (1,041,992)             |
| Total equity and chareholder lean                               |              | 1 222 526                  | 1 704 999               |
| Total equity and shareholder loan                               |              | 1,322,536                  | 1,704,888               |

<sup>\*</sup> Non-statutory measure in line with management's view of the capital structure of the Group to aid the users of the financial statements

The accounts were approved by the directors and authorised for issue on 1 March 2011.

## **Condensed consolidated cash flow statement**

Period ended 31 December 2010

| Non cash items 14 334 368,311 368,645 1,384 136,867 138,25  Operating cash flows before movements in working capital (Increase)/decrease in inventories (4,755) 28,000 23,245 3,936 - 3,936 (Increase)/decrease in inventories (4,755) 28,000 23,245 3,936 - 3,936 (Increase)/decrease in receivables (147) - (147) 31,884 - 31,88 - (2,481 1,685) 10 (19) - (19 | Period ended 31 December 2010             | Note | 9 months to<br>December<br>2010<br>Adjusted<br>\$'000 | 9 months to<br>December<br>2010<br>Adjustments*<br>\$'000 | 9 months to<br>December<br>2010<br>Total<br>\$'000 | 9 months to<br>December<br>2009<br>Adjusted<br>\$'000 | 9 months to<br>December<br>2009<br>Adjustments*<br>\$'000 | 9 months to<br>December<br>2009<br>Total<br>\$'000 |
|--|---|------|---|---|--|---|---|--|
| Departing cath flows before movements in working capital   190,703   (31,342)   159,361   242,884   (41,848)   201,03   (10,548)   (14,548)     | Operating profit/(loss)                   |      | 190,369   | (399,653)   | (209,284)  | 241,500   | (178,715)   | 62,785   |
| Very company   | Non cash items                            | 14   | 334   | 368,311   | 368,645  | 1,384   | 136,867   | 138,251  |
| Increase /decrease in receivables  |   |      | 190,703   | (31,342)  | 159,361  | 242,884   | (41,848)  | 201,036  |
| Decrease in payables   | (Increase)/decrease in inventories        |      | (4,755)   | 28,000  | 23,245   | 3,936   | -   | 3,936  |
| Increase in asset held for sale   (19)   (19)   (19)   (12,280)   (4,672)   (7,846)   (12,511)   (12,280)   (4,672)   (7,846)   (12,511)   (12,280)   (12,280)   (12,280)   (12,280)   (12,280)   (12,280)   (12,280)   (12,280)   (12,280)   (12,280)   (12,280)   (12,280)   (12,280)   (12,280)   (12,280)   (12,280)   (122,269)   (   | (Increase)/decrease in receivables        |      | (147)   | -   | (147)  | 31,884  | -   | 31,884   |
| Decrease in provision and defined benefit   11   (8,866)   (3,414)   (12,280)   (4,672)   (7,846)   (12,511)   | Decrease in payables                      |      | (15,510)  | -   | (15,510)   | (2,438)   | -   | (2,438)  |
| Cash generated by operations   161,405   (6,756)   154,649   271,594   (49,694)   221,90     Income taxes paid   (33,323)   - (33,323)   (32,406)   - (32,400     Interest paid   (186,592)   - (186,592)   (121,269)   - (121,269)     Net cash from operating activities   (58,509)   (6,756)   (65,265)   117,919   (49,694)   68,222     Investing activities   60   55     Purchase of property, plant and equipment   9   (31,765)   (30,080     Proceeds on disposal of property, plant and equipment   422   (47,280     Purchase of intangible assets   8   (4,738)   (422     Proceeds on disposal of intangible asset   15   - (14,771     Interest on disposal of intangible asset   15   (1,477)     Interest on disposal of intangible asset   15   (1,477)     Payment of deferred consideration   (1,499)   (3,433     Dividend received from joint venture   4,276   3,355     Net cash used in investing activities   (120,389)   (14,000     Financing activities   (2,500   (3,57,95)     Repayment of borrowings   12   (53,250)   (1,357,95)     Repayment of borrowings   12   (33,250)   (1,357,95)     Repayment of finance leases   (2,648)   (4,30)     Net cash from financing activities   76,076   (40,29)     Net decrease in cash   (109,578)   13,93     Cash at beginning of period   193,086   163,29     Effect of foreign exchange   1,411   3,52   | Increase in asset held for sale           |      | (19)  | -   | (19)   | -   | -   | -  |
| Income taxes paid (33,323) - (33,323) (32,406) - (32,406) Interest paid (186,592) - (186,592) (121,269) - (121,269 | •   | 11   | (8,866)   | (3,414)   | (12,280)   | (4,672)   | (7,846)   | (12,518)   |
| Interest paid   (186,592)   - (186,592)   (121,269)   -    | Cash generated by operations              |      | 161,405   | (6,756)   | 154,649  | 271,594   | (49,694)  | 221,900  |
| Net cash from operating activities   (58,509)   (6,756)   (65,265)   117,919   (49,694)   68,222     Investing activities   60   55     Purchase of property, plant and equipment   9   (31,765)   (30,088     Proceeds on disposal of property, plant and equipment   422   1,460     Proceeds on disposal of assets held for sale   482     Purchase of intangible assets   8   (4,738)   (424     Proceeds on disposal of intangible asset   15   | Income taxes paid                         |      | (33,323)  | -   | (33,323)   | (32,406)  | -   | (32,406)   |
| Investing activities   | Interest paid                             |      | (186,592)   | -   | (186,592)  | (121,269)   | -   | (121,269)  |
| Interest received  | Net cash from operating activities        |      | (58,509)  | (6,756)   | (65,265)   | 117,919   | (49,694)  | 68,225   |
| Purchase of property, plant and equipment         9         (31,765)         (30,08)           Proceeds on disposal of property, plant and equipment         422         1,46           Proceeds on disposal of assets held for sale         482         482           Purchase of intangible assets         8         (4,738)         (426           Proceeds on disposal of intangible asset         15         -         14,57           Net cash outflow on acquisition of investment         (2,150)         14,67           Net cash outflow on acquisition of investment         15         (1,477)           Incentive plan         7         (84,000)           Payment of deferred consideration         (1,499)         (3,43)           Dividend received from joint venture         4,276         3,35           Net cash used in investing activities         (120,389)         (14,000           Financing activities         715         50           Bond transaction fees         (6,967)         (1,09)           Repayment of borrowings         12         (33,250)         (1,357,95)           Proceeds from borrowings         12         138,226         1,322,55           Repayment of finance leases         (2,648)         (4,30)           Net cash from financing activities   | Investing activities                      |      |   |   |  |   |   |  |
| Proceeds on disposal of property, plant and equipment Proceeds on disposal of assets held for sale Purchase of intangible assets 8 (4,738) (42t Proceeds on disposal of intangible asset 15 - 14,57 Net cash outflow on acquisition of investment 15 (2,150) Net cash outflow on the management 15 (1,477) Incentive plan Acquisition of business 7 (84,000) Payment of deferred consideration 15 (1,499) (3,435) (1,499) (3,435) (1,499) (1,499) (1,499) (1,490) (1,499) (1,490) (1,499) (1,490) (1,4 | Interest received                         |      |   |   | 60   |   |   | 559  |
| equipment Proceeds on disposal of assets held for sale Purchase of intangible assets  8  | Purchase of property, plant and equipment | 9    |   |   | (31,765)   |   |   | (30,086)   |
| Proceeds on disposal of assets held for sale Proceeds on disposal of intangible asset Proceeds on disposal of intangible assets Proce |   |      |   |   | 422  |   |   | 1,460  |
| Purchase of intangible assets   8  | ·   |      |   |   | 482  |   |   | ,<br>-   |
| Proceeds on disposal of intangible asset   15  | •   | 8    |   |   |  |   |   | (426)  |
| Net cash outflow on acquisition of investment         (2,150)           Net cash outflow on the management incentive plan         15         (1,477)           Acquisition of business         7         (84,000)           Payment of deferred consideration         (1,499)         (3,43)           Dividend received from joint venture         4,276         3,35           Net cash used in investing activities         (120,389)         (14,000)           Financing activities         715         50           Exercise of share options         715         50           Bond transaction fees         (6,967)         (1,09)           Repayment of borrowings         12         (53,250)         (1,357,95)           Proceeds from borrowings         12         138,226         1,322,55           Repayment of finance leases         (2,648)         (4,30)           Net cash from financing activities         76,076         (40,28)           Net decrease in cash         (109,578)         13,93           Cash at beginning of period         193,086         163,29           Effect of foreign exchange         1,411         3,52   |   |      |   |   | -  |   |   | 14,571   |
| incentive plan   | ·   |      |   |   | (2,150)  |   |   | -  |
| Acquisition of business 7 (84,000)  Payment of deferred consideration (1,499) (3,43)  Dividend received from joint venture 4,276 3,35  Net cash used in investing activities (120,389) (14,000)  Financing activities  Exercise of share options 715 500  Bond transaction fees (6,967) (1,09)  Repayment of borrowings 12 (53,250) (1,357,95)  Proceeds from borrowings 12 (38,226) 1,322,55  Repayment of finance leases (2,648) (4,30)  Net cash from financing activities 76,076 (40,29)  Net decrease in cash (109,578) 13,93  Cash at beginning of period 193,086 163,29  Effect of foreign exchange 1,411 3,52  | Net cash outflow on the management        | 15   |   |   | (1,477)  |   |   | -  |
| Payment of deferred consideration         (1,499)         (3,43)           Dividend received from joint venture         4,276         3,35           Net cash used in investing activities         (120,389)         (14,000)           Financing activities         2         50           Exercise of share options         715         50           Bond transaction fees         (6,967)         (1,093)           Repayment of borrowings         12         (53,250)         (1,357,953)           Proceeds from borrowings         12         138,226         1,322,553           Repayment of finance leases         (2,648)         (4,300)           Net cash from financing activities         76,076         (40,293)           Net decrease in cash         (109,578)         13,93           Cash at beginning of period         193,086         163,29           Effect of foreign exchange         1,411         3,52  | •   | -    |   |   | (04.000)   |   |   |  |
| Dividend received from joint venture         4,276         3,35           Net cash used in investing activities         (120,389)         (14,000)           Financing activities         Financing activities         715         500           Exercise of share options         715         500           Bond transaction fees         (6,967)         (1,093           Repayment of borrowings         12         (53,250)         (1,357,953)           Proceeds from borrowings         12         138,226         1,322,555           Repayment of finance leases         (2,648)         (4,300)           Net cash from financing activities         76,076         (40,293)           Net decrease in cash         (109,578)         13,93           Cash at beginning of period         193,086         163,29           Effect of foreign exchange         1,411         3,52   | •   | ,    |   |   |  |   |   | - (2.422)  |
| Net cash used in investing activities         (120,389)         (14,000)           Financing activities         715         500           Exercise of share options         715         500           Bond transaction fees         (6,967)         (1,092)           Repayment of borrowings         12         (53,250)         (1,357,952)           Proceeds from borrowings         12         138,226         1,322,552           Repayment of finance leases         (2,648)         (4,302)           Net cash from financing activities         76,076         (40,292)           Net decrease in cash         (109,578)         13,933           Cash at beginning of period         193,086         163,29           Effect of foreign exchange         1,411         3,522   | •   |      |   |   |  |   |   |  |
| Financing activities           Exercise of share options         715         500           Bond transaction fees         (6,967)         (1,093           Repayment of borrowings         12         (53,250)         (1,357,953           Proceeds from borrowings         12         138,226         1,322,557           Repayment of finance leases         (2,648)         (4,302           Net cash from financing activities         76,076         (40,293           Net decrease in cash         (109,578)         13,934           Cash at beginning of period         193,086         163,293           Effect of foreign exchange         1,411         3,522   | Dividend received from Joint Venture      |      |   |   | 4,270  |   |   | 3,333  |
| Exercise of share options       715       500         Bond transaction fees       (6,967)       (1,093)         Repayment of borrowings       12       (53,250)       (1,357,95)         Proceeds from borrowings       12       138,226       1,322,55         Repayment of finance leases       (2,648)       (4,30)         Net cash from financing activities       76,076       (40,29)         Net decrease in cash       (109,578)       13,93         Cash at beginning of period       193,086       163,29         Effect of foreign exchange       1,411       3,52   | Net cash used in investing activities     |      |   |   | (120,389)  |   |   | (14,000)   |
| Bond transaction fees       (6,967)       (1,093)         Repayment of borrowings       12       (53,250)       (1,357,952)         Proceeds from borrowings       12       138,226       1,322,552         Repayment of finance leases       (2,648)       (4,302)         Net cash from financing activities       76,076       (40,292)         Net decrease in cash       (109,578)       13,936         Cash at beginning of period       193,086       163,290         Effect of foreign exchange       1,411       3,520  | <del>-</del>                              |      |   |   |  |   |   |  |
| Repayment of borrowings       12       (53,250)       (1,357,953)         Proceeds from borrowings       12       138,226       1,322,553         Repayment of finance leases       (2,648)       (4,302)         Net cash from financing activities       76,076       (40,293)         Net decrease in cash       (109,578)       13,933         Cash at beginning of period       193,086       163,293         Effect of foreign exchange       1,411       3,523  | •   |      |   |   |  |   |   | 500  |
| Proceeds from borrowings         12         138,226         1,322,55           Repayment of finance leases         (2,648)         (4,30)           Net cash from financing activities         76,076         (40,29)           Net decrease in cash         (109,578)         13,93           Cash at beginning of period         193,086         163,29           Effect of foreign exchange         1,411         3,52  |   | 40   |   |   |  |   |   |  |
| Repayment of finance leases         (2,648)         (4,302)           Net cash from financing activities         76,076         (40,292)           Net decrease in cash         (109,578)         13,93           Cash at beginning of period         193,086         163,29           Effect of foreign exchange         1,411         3,52   | · · ·                                     |      |   |   |  |   |   |  |
| Net cash from financing activities76,076(40,29)Net decrease in cash(109,578)13,93Cash at beginning of period193,086163,29Effect of foreign exchange1,4113,52   | <del>-</del>                              | 12   |   |   |  |   |   |  |
| Net decrease in cash       (109,578)       13,93         Cash at beginning of period       193,086       163,29         Effect of foreign exchange       1,411       3,52  | Repayment of finance leases               |      |   |   | (2,046)  |   |   | (4,302)  |
| Cash at beginning of period 193,086 163,29.  Effect of foreign exchange 1,411 3,52.  | Net cash from financing activities        |      |   |   | 76,076   |   |   | (40,291)   |
| Effect of foreign exchange 1,411 3,520   | Net decrease in cash                      |      |   |   | -  |   |   | 13,934   |
|  |   |      |   |   | 193,086  |   |   | 163,293  |
| Cash at end of period 84,919 180,74  | Effect of foreign exchange                |      |   |   | 1,411  |   |   | 3,522  |
|  | Cash at end of period                     |      |   |   | 84,919   |   |   | 180,749  |

<sup>\*</sup>Details of adjustments are included in note 3.

## Condensed consolidated statement of changes in equity

Period ended 31 December 2010

|                             | Share<br>capital | Translation<br>Reserve | Hedging<br>Reserve | Equity<br>Reserve | Retained<br>Earnings | Attributed to equity holders of parent |
|-----------------------------|------------------|------------------------|--------------------|-------------------|----------------------|--|
|                             | \$'000           | \$'000                 | \$'000             | \$'000            | \$'000               | \$'000                                 |
| As at 1 April 2010          | 200              | (53,404)               | (26,734)           | 235               | (962,289)            | (1,041,992)                            |
| Comprehensive income/(loss) | -                | -                      | 16,245             | -                 | (722,560)            | (706,315)                              |
| Share-based payments        | -                | -                      | -                  | (235)             | -                    | (235)                                  |
| At 31 December 2010         | 200              | (53,404)               | (10,489)           |                   | (1,684,849)          | (1,748,542)                            |

#### Period ended 31 December 2009

|                             | Share<br>Capital | Translation<br>Reserve | Hedging<br>Reserve | Equity<br>Reserve | Retained<br>Earnings | Attributed to equity holders of parent |
|-----------------------------|------------------|------------------------|--------------------|-------------------|----------------------|--|
|                             | \$'000           | \$'000                 | \$'000             | \$'000            | \$'000               | \$'000                                 |
| As at 1 April 2009          | 200              | (53,404)               | (119,913)          | 171               | (303,757)            | (476,703)                              |
| Comprehensive income/(loss) | -                | -                      | 83,364             | -                 | (474,401)            | (391,037)                              |
| Share based payment         | -                | -                      | -                  | 43                | -                    | 43                                     |
| At 31 December 2009         | 200              | (53,404)               | (36,549)           | 214               | (778,158)            | (867,697)                              |

Period ended 31 December 2010

#### 1. Corporate information

The condensed consolidated financial statements of the Group for the nine months ended 31 December 2010 were authorised for issue by the Company's Directors on 1 March 2011. The Company is a private company limited by shares incorporated in Great Britain and registered in England and Wales.

#### 2. Basis of preparation and accounting policies

#### **Basis of preparation**

The basis of preparation and accounting policies set out in the Annual Report and accounts for the year ended 31 March 2010 have been applied in the preparation of these condensed consolidated financial statements as disclosed below. The condensed consolidated financial statements for the nine months ended 31 December 2010 have been prepared in accordance with IAS 34 Interim Financial Reporting as adopted by the European Union. The condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements for the year ended 31 March 2010.

The figures for the nine months ended 31 December 2010 and nine months ended 31 December 2009 are unaudited and do not constitute full accounts within the meaning of s.435 of the Companies Act 2006. The financial statements for the year ended 31 March 2010, which have been delivered to the Registrar of Companies and on which the auditors have issued an unqualified audit report, did not contain a statement under s498(2) or s498(3) of the Companies Act 2006.

The financial risks are detailed in the business review of the Group's annual financial statements as at 31 March 2010. Having considered these risks and the current economic environment it is expected that the Group has adequate resources to continue in operational existence for the foreseeable future. Accordingly the condensed consolidated financial statements have been prepared on a going concern basis.

#### **Accounting policies**

The accounting policies adopted in the preparation of the condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31 March 2010.

#### **Recent accounting developments**

#### IFRS 3 Business Combinations (Revised)

The Group applies the revised standards to business combinations where the acquisition date is on or after the beginning of annual periods starting on or after 1 July 2009. IFRS 3 (Revised) introduces significant changes in the accounting for business combinations occurring after this date. Changes affect the valuation of non-controlling interests, the accounting for transaction costs, the initial recognition and subsequent measurement of a contingent consideration and business combinations achieved in stages. These changes impact the amount of goodwill recognised, the reported results in the period that an acquisition occurs and future reported results.

Period ended 31 December 2010

#### 3. Adjustments

Adjusted revenue is defined as revenue excluding items that either distort the underlying trends of the business or are not considered by management to be part of the core operations of the Group.

|                  | 3 months to<br>December 2010<br>\$'000 | 3 months to<br>December 2009<br>\$'000 | 9 months to<br>December 2010<br>\$'000 | 9 months to<br>December 2009<br>\$'000 |
|------------------|--|--|--|--|
| Revenue          | 245,162                                | 255,754                                | 746,974                                | 775,757                                |
| AX-S             | (41)                                   | (21)                                   | (23,790)                               | (79)                                   |
| Expro Meters     | (859)                                  | (466)                                  | (1,604)                                | (1,136)                                |
| Adjusted revenue | 244,262                                | 255,267                                | 721,580                                | 774,542                                |

Adjusted operating profit is defined as operating profit excluding depreciation, amortisation, impairment and other similar non-cash items, together with other items that either distort the underlying trends of the business or are not considered by management to be part of the core operations of the Group.

|   | 3 months to<br>December 2010<br>\$'000 | 3 months to<br>December 2009<br>\$'000 | 9 months to<br>December 2010<br>\$'000 | 9 months to<br>December 2009<br>\$'000 |
|---|--|--|--|--|
| Operating profit  | (247,150)                              | 2,177                                  | (209,284)                              | 62,785                                 |
| AX-S  | (163)                                  | 14,688                                 | (7,133)                                | 28,944                                 |
| Expro Meters  | 1,302                                  | 1,882                                  | 4,998                                  | 5,547                                  |
| Impairment of goodwill (note 5)                             | 213,100                                | -                                      | 213,100                                | -                                      |
| Impairment of intangible asset (note 5)                     | 15,000                                 | -                                      | 15,000                                 | -                                      |
| Amortisation of intangible asset                            | 27,931                                 | 26,573                                 | 81,544                                 | 83,578                                 |
| Profit on sale of intangible asset                          | -                                      | -                                      | -                                      | (14,571)                               |
| Property, plant and equipment depreciation                  | 19,632                                 | 19,117                                 | 58,046                                 | 63,627                                 |
| Loss on disposal of property, plant and equipment           | 123                                    | 4,275                                  | 556                                    | 4,189                                  |
| Impairment of inventory (note 5)                            | 28,000                                 | -                                      | 28,000                                 | -                                      |
| Impairment for asset held for sale                          | 489                                    | -                                      | 489                                    | -                                      |
| Profit on disposal of asset held for sale                   | (187)                                  | -                                      | (187)                                  | -                                      |
| Formation costs in respect of the management incentive plan | 2,786                                  | -                                      | 2,786                                  | -                                      |
| Business improvement initiatives                            | 245                                    | 454                                    | 661                                    | 2,247                                  |
| Business rationalisation and other (income)/costs           | (28)                                   | 2,240                                  | (79)                                   | 2,715                                  |
| Acquisition related (income)/costs                          | (126)                                  | 2,043                                  | 2,107                                  | 2,396                                  |
| Share based payments  | -                                      | 16                                     | (235)                                  | 43                                     |
| Adjusted operating profit                                   | 60,954                                 | 73,465                                 | 190,369                                | 241,500                                |

Period ended 31 December 2010

|   | 9 months to<br>December 2010<br>\$'000 | 9 months to<br>December 2009<br>\$'000 |
|---|--|--|
| Net cash from operating activities                          | (60,474)                               | 68,225                                 |
| AX-S  | (7,133)                                | 28,944                                 |
| Expro Meters  | 4,998                                  | 5,546                                  |
| Formation costs in respect of the management incentive plan | 2,786                                  | -                                      |
| Business improvement initiatives                            | 661                                    | 2,247                                  |
| Business rationalisation and other costs                    | 902                                    | 2,715                                  |
| Acquisition related costs                                   | 2,107                                  | 2,396                                  |
| Cash outflow on certain issues from the acquisition         | 2,435                                  | 7,846                                  |
| Adjusted net cash from operating activities                 | (53,718)                               | 117,919                                |

#### **AX-S** and Expro Meters

Both of these segments are focused on the development of revolutionary products and are not considered by management to be part of the core operations of the Group. While management monitors the performance of these segments closely, the revenue and costs are excluded from the adjusted results in order to evaluate the underlying trend of the business.

#### Business improvement initiatives

Costs relate primarily to one-off consultancy fees and relate to specific projects focussed on improving operational efficiency.

#### Business rationalisation and other costs

Business rationalisation costs primarily relate to employee redundancy and charges in respect of vacated property. Following the global economic crisis and consequential reduction in demand, the Group completed a comprehensive review of all of its operations during the year ended 31 March 2010 and executed significant restructuring primarily focused on its North America Land and West Africa business.

#### Acquisition related costs

Acquisition related costs in the nine months to December 2010 include legal and professional fees in connection with the acquisition of PTI (note 7). Acquisition related costs in the nine months to December 2009 primarily comprise legal and professional fees in connection with the acquisition of Expro International Group PLC.

#### **Finance costs**

Adjusted finance costs exclude material non-cash items as detailed below.

|   | 3 months to<br>December 2010<br>\$'000 | 3 months to<br>December 2009<br>\$'000 | 9 months to<br>December 2010<br>\$'000 | 9 months to<br>December 2009<br>\$'000 |
|---|--|--|--|--|
| Net finance costs                                 | (177,565)                              | (132,345)                              | (510,541)                              | (405,650)                              |
| Fair value (gain)/loss on cash flow hedges        | (140)                                  | (5,811)                                | 2,465                                  | (5,811)                                |
| Mezzanine loan payment in kind interest           | 13,758                                 | 11,581                                 | 40,462                                 | 33,810                                 |
| Shareholder loan interest                         | 102,608                                | 89,012                                 | 289,222                                | 253,289                                |
| Unwinding of discount on contingent consideration | 1,403                                  | -                                      | 1,853                                  | -                                      |
| Adjusted net finance costs                        | (59,936)                               | (37,563)                               | (176,539)                              | (124,362)                              |

#### Fair value loss on cash flow hedges

The Group enters into interest rate swaps in order to mitigate its exposure to cash flow interest rate risk, and designates these swaps as hedging instruments where they are highly effective hedges (within the 80-125% range permitted by IAS 39 – Financial

Period ended 31 December 2010

*Instruments: Recognition and Measurement).* For designated hedges that are 100% effective this allows all the mark to market volatility to be taken to the hedging reserve included within equity.

For cash flow hedges that are highly effective but not 100% effective, a proportion of fair value movements (the ineffectiveness) is recognised directly against earnings rather than in equity. Where cash flow hedges cannot be shown to be highly effective, hedge accounting cannot be applied at all and fair value movements are fully recognised directly against earnings. In both these cases, as this volatility is not reflected in the Group's cash flows, these fair value movements are excluded from adjusted earnings.

#### Discount on contingent consideration

As detailed in note 7, the purchase consideration for the acquisition of PTI includes contingent consideration of \$30.0m. This has been discounted over a period of twelve months from the date of acquisition at a rate of 25%. The unwinding of the discount is included in finance costs in the income statement, and has been excluded from adjusted finance costs on the basis that the unwinding of the discount is a material non-cash item.

#### Non cash interest

Mezzanine loan payment in kind interest and shareholder loan interest have been excluded from adjusted net finance costs as there is no cash outflow until the end of the contractual period.

#### 4. Net finance costs

|   | 3 months to<br>December 2010<br>\$'000 | 3 months to<br>December 2009<br>\$'000 | 9 months to<br>December 2010<br>\$'000 | 9 months to<br>December 2009<br>\$'000 |
|---|--|--|--|--|
| Finance income:                                     | ,                                      | ,                                      | ,                                      | ,                                      |
| Bank interest receivable                            | 17                                     | 202                                    | 60                                     | 559                                    |
| Expected return on defined benefit pension assets   | 2,598                                  | 1,693                                  | 7,596                                  | 4,536                                  |
| Fair value gain on cash flow hedges                 | -                                      | 5,811                                  | -                                      | 5,811                                  |
| Other finance income                                | (11)                                   | 5,763                                  | 2,504                                  | 5,763                                  |
|   | 2,604                                  | 13,469                                 | 10,160                                 | 16,669                                 |
| Finance Costs:                                      |  |  |  |  |
| Senior secured notes interest                       | (29,750)                               | (3,306)                                | (89,250)                               | (3,306)                                |
| Senior loan interest                                | -                                      | (11,568)                               | -                                      | (41,741)                               |
| Revolving credit facility interest                  | (95)                                   | -                                      | (129)                                  | -                                      |
| Mezzanine loan cash settled interest                | (9,609)                                | (9,002)                                | (28,769)                               | (28,929)                               |
| Mezzanine loan payment in kind interest             | (13,758)                               | (11,581)                               | (40,462)                               | (33,810)                               |
| Shareholder loan interest                           | (102,608)                              | (89,012)                               | (289,222)                              | (253,289)                              |
| Amortisation of financing costs                     | (3,076)                                | (1,899)                                | (9,016)                                | (6,286)                                |
| Commitment fees                                     | (410)                                  | (604)                                  | (1,017)                                | (1,967)                                |
| Finance leases                                      | (635)                                  | (678)                                  | (1,747)                                | (1,773)                                |
| Other interest payable                              | (204)                                  | (34)                                   | (218)                                  | (88)                                   |
| Total interest expense                              | (160,145)                              | (127,684)                              | (459,830)                              | (371,189)                              |
| Transferred to income statement on cash flow hedges | (16,216)                               | (15,840)                               | (49,518)                               | (44,808)                               |
| Finance cost on defined benefit pension obligation  | (2,254)                                | (2,046)                                | (6,596)                                | (5,832)                                |
| Fair value loss on cash flow hedges                 | 140                                    | -                                      | (2,465)                                | -                                      |
| Discount on contingent consideration                | (1,403)                                | -                                      | (1,853)                                | -                                      |
| Other payable                                       | (291)                                  | (244)                                  | (439)                                  | (490)                                  |
| Total finance costs                                 | (180,169)                              | (145,814)                              | (520,701)                              | (422,319)                              |
| Net finance costs                                   | (177,565)                              | (132,345)                              | (510,541)                              | (405,650)                              |

Period ended 31 December 2010

#### 5. Exceptional items

At December 2010 the Group reviewed its cash flow projections for all of its cash generating units (CGU's), resulting in an impairment of goodwill and intangible assets held against its Middle East and North Africa CGU and its North America Offshore CGU, as well as a reduction in the headroom available to other CGU's before any additional goodwill impairment. Further details of these impairments are set out in note 8. The Group considered the outcome of these lower projections against the carrying value of its inventory and concluded that an impairment against slow moving items was also required, resulting in an inventory impairment of \$28.0m.

Following the issue of the fixed rate notes and the subsequent settlement of the Group's variable rate senior loans in the quarter to December 2009, the Group's interest rate swaps which were hedging its variable interest rate exposure became ineffective under the terms of IAS 39 Financial Instruments: Recognition and Measurement. Hedge accounting ceased and the portion of the hedging reserve that related to senior loans was transferred to the income statement, resulting in a charge of \$63.7m in the period to December 2009. Deferred finance costs of \$34.5m in respect of the senior loans were also expensed to the income statement in the same period.

#### 6. Tax

|                | 3 months to<br>December 2010<br>\$'000 | 3 months to<br>December 2009<br>\$'000 | 9 months to<br>December 2010<br>\$'000 | 9 months to<br>December 2009<br>\$'000 |
|----------------|--|--|--|--|
| Current tax:   |  |  |  |  |
| Current period | (6,368)                                | (15,621)                               | (28,429)                               | (45,186)                               |
| Prior period   | (4,826)                                | -                                      | (3,431)                                |  |
|                | (11,194)                               | (15,621)                               | (31,860)                               | (45,186)                               |
| Deferred tax:  |  |  |  |  |
| Current period | 11,141                                 | 8,719                                  | 25,274                                 | 22,918                                 |
|                | (53)                                   | (6,902)                                | (6,586)                                | (22,268)                               |

The effective income tax rate in the nine months to December 2010 before the inclusion of post tax profits from joint ventures and associates is -0.9% (nine months to December 2009: -5.1%). The tax charge has been calculated by categorising income and applying the best estimate of the annual effective income tax rate for each category of income to the pre-tax income arising in that category for the nine month period.

#### 7. Business combinations

On 1<sup>st</sup> September 2010 the Group acquired PTI from Production Testers International HK Ltd and Production Testers International Ltd. Based in Asia, PTI is a leading well services business providing fast track production systems to the upstream oil and gas industry. The Group has acquired PTI to expand its business and capabilities in Asia.

The acquisition has been accounted for using the acquisition method and the results for the nine months to December 2010 include the four months results of PTI since the acquisition date.

The Group obtained control through an Asset Purchase Agreement. The fair value of the assets and liabilities at the acquisition date is preliminary and may be adjusted during the measurement period. The provisional fair value of the identifiable assets and liabilities of PTI as at the date of acquisition was:

Period ended 31 December 2010

|   | Fair Value<br>recognised on<br>acquisition<br>\$'000 |
|---|--|
| Assets                                      |  |
| Intangible assets                           | 51,350   |
| Property, plant and equipment               | 20,057   |
| Inventories                                 | 121  |
| Investment in joint venture (note 14)       | 10,303   |
|   | 81,831   |
| Liabilities                                 |  |
| Deferred tax liability                      | (14,892)   |
| Total identifiable net assets at fair value | 66,939   |
| Goodwill arising on acquisition             | 41,061   |
| Fair value of purchase consideration        | 108,000  |
| Analysis of cash flows on acquisition:      |  |
| Cash paid                                   | (84,000)   |

The purchase consideration includes a contingent consideration of \$30.0m conditional on earn-out clauses which management is confident will be met within 1 year from the date of acquisition. The purchase consideration has been discounted over a period of twelve months from the date of acquisition at a rate of 25%, being the interest rate on a new shareholder loan used to partially finance the acquisition. A contingent liability at a fair value of \$24.0m has been determined at the acquisition date. A charge of \$1.9m has been included in finance costs as at 31 December 2010 (note 4). No other contingent liability has been acquired.

The goodwill recognised above is attributed to the expected synergies and other benefits from combining the assets and activities of PTI with those of the Group, in particular to develop a broader oilfield service in Asia as well as in other geographical areas. None of the recognised goodwill is expected to be deductible for income tax purposes.

PTI specialises in delivering early production facilities, production enhancement and well-testing services to its customers in Asia, predominantly in Thailand and Vietnam. Expro's existing business in these countries was similar in nature and as a result these have been integrated into the acquired business to create Expro PTI. As a result of the integration of the business the revenue and operating profit of PTI for the post acquisition period is not identifiable and has not been disclosed.

If the combination had taken place at the beginning of the year the adjusted revenue of the Group would have been \$742.1m and the adjusted operating profit would have been \$201.1m in the nine months to December 2010. The loss after tax of the Group would have been \$461.9 in the nine months to December 2010.

Transaction costs associated with the business combination have been disclosed in note 3.

#### 8. Goodwill and intangible assets

Goodwill of \$41.1m has been recognised in the nine months to December 2010 on the acquisition of PTI (note 7).

During the nine months to December 2010, the Group acquired intangible assets with a cost of \$59.2m, of which \$51.4m relates to the acquisition of PTI (note 7) and \$3.1m relates to new finance leases.

Period ended 31 December 2010

Goodwill is tested for impairment annually and when circumstances indicate the carrying value may be impaired. The Group's impairment test for goodwill and intangible assets with indefinite lives is based on value in use calculations that use a discounted cash flow model. At December 2010 the Group reviewed its cash flow projections for all of its CGU's, and as a result impaired the following cash generating units:

#### Middle East North Africa

The projected cash flows were updated to reflect a more cautious approach to the region's geographical expansion plans, including the pace at which the region expects to capitalise on opportunities in Iraq. The projected cash flows also reflect a reduction in revenue anticipated from a significant customer. As a result management has recognised a goodwill impairment charge of \$140.9m together with an intangible asset impairment charge of \$15.0m against customer relationships and contracts. The impairment charges are recorded on the face of the income statement.

#### North America Offshore

The projected cash flows were updated to reflect the impact of the uncertainty over the timing of drilling permits in the GoM. As a result of the updated analysis management has recognised an impairment charge of \$72.2m. The impairment charge is recorded on the face of the income statement.

#### 9. Property, plant and equipment

During the nine months to December 2010, the Group acquired plant and equipment with a cost of \$56.7m of which \$20.1m relates to the acquisition of PTI and \$0.2m relates to new finance leases (year ended March 2010: \$65.8m additions of which \$26.2m relates to finance leases).

Assets with a net book value of \$1.3m were disposed of by the Group during the nine months to December 2010 (year ended March 2010: \$6.3m).

As at 31 December 2010 the Group entered into contractual commitments for the acquisition of property, plant and equipment with an expected capitalised value of \$43.3m (year ended March 2010: \$7.0m).

#### 10. Derivative financial instruments

The Group's mezzanine term loan is at a floating rate and bears interest fixed for periods of three months, based upon 3 month US Dollar LIBOR. As a result, the Group is exposed to cash flow interest rate risk.

As at 31 December 2010 the Group held interest rate swaps designated as cash flow hedges with a fixed swap rate of 6.27% and a combined nominal value of \$745.4m and a fair value liability of \$123.2m.

The swaps were assessed to be highly effective at 31 December 2010, i.e. within the 80-125% range permitted by *IAS 39 – Financial Instruments: Recognition and Measurement*. In the nine months to December 2010 a fair value loss of \$33.3m has been recognised in the consolidated statement of comprehensive income and a fair value loss of \$2.5m has been recognised in profit and loss, representing the ineffective element of the swaps.

Period ended 31 December 2010

#### 11. Provisions

|                                     | Deferred<br>consideration<br>\$000 | Legal and other provisions \$000 | Total<br>\$000 |
|-------------------------------------|------------------------------------|----------------------------------|----------------|
| At 1 April 2010                     | 2,599                              | 25,644                           | 28,243         |
| Payments or amounts utilised        | (1,396)                            | (9,361)                          | (10,757)       |
| Unused amounts reversed             | (187)                              | (5,121)                          | (5,308)        |
| Increase in period                  | 25,916                             | -                                | 25,916         |
| Exchange difference                 | 60                                 | 16                               | 76             |
| At 31 December 2010                 | 26,992                             | 11,178                           | 38,170         |
| Included in current liabilities     | 26,260                             | 9,582                            | 35,842         |
| Included in non-current liabilities | 732                                | 1,596                            | 2,328          |
|                                     | 26,992                             | 11,178                           | 38,170         |
|                                     |                                    |                                  | 1              |

As detailed in note 7, a contingent liability of \$24.0m has been recognised on the acquisition of PTI. A discount charge of \$1.9m has been included in contingent consideration as at 31 December 2010.

Provisions comprise management's best estimate of potential costs in respect of a review of certain issues resulting from the acquisition process, deferred consideration in respect of acquisitions, and costs, penalties and fines arising from the potential adverse outcome of various legal claims and unfavourable tax assessments in foreign jurisdictions.

The provisions released during the period relate to a number of disputes that have been settled at amounts less than originally anticipated. The amounts utilised during the period relate to payments in relation with issues provided for in the last financial year. Except for the items disclosed above, the Group had no material contingent liabilities as at 31 December 2010.

#### 12. Interest bearing loans

|   | Effective interest<br>rate<br>% | Maturity date    | 31 December 2010<br>\$'000 | 31 March 2010<br>\$'000 |
|---|---------------------------------|------------------|----------------------------|-------------------------|
| Senior secured notes                                      | 9.91%                           | 15 December 2016 |                            |                         |
| Principal   |                                 |                  | (1,400,000)                | (1,400,000)             |
| Original issue discount                                   |                                 |                  | 47,349                     | 51,685                  |
| Transaction costs   |                                 |                  | 27,166                     | 28,770                  |
|   |                                 | ,                | (1,325,485)                | (1,319,545)             |
| Loans   |                                 |                  |                            |                         |
| Mezzanine   | USD LIBOR +10.75%               | 15 July 2018     | (842,032)                  | (801,569)               |
| Revolving credit facility                                 | USD LIBOR +3%                   | 21 December 2014 | (50,000)                   |                         |
| Principal   |                                 |                  | (892,032)                  | (801,569)               |
| Transaction costs   |                                 |                  | 21,814                     | 24,167                  |
|   |                                 | '                | (870,218)                  | (777,402)               |
| Total interest bearing loans (excluding shareholder loan) |                                 | ,                | (2,195,703)                | (2,096,947)             |
| Shareholder loan  | 14%                             | 15 July 2019     | (3,037,906)                | (2,746,880)             |
|   | 25%                             | 15 July 2019     | (33,172)                   | -                       |
|   |                                 |                  | (3,071,078)                | (2,746,880)             |
| Total interest bearing loans (including shareholder loan) |                                 | •                | (5,266,781)                | (4,843,827)             |
|   |                                 |                  |                            |                         |

Period ended 31 December 2010

On 31 August 2010 \$53.3m of the revolving credit facility was drawn, this was used to partially finance the acquisition of PTI and was repaid on 7 September 2010. At 31 December 2010 \$50.0m of the revolving credit facility was drawn to finance capital expenditure and temporarily fund working capital following delays from certain customers due to regulatory issues.

On 7 September 2010 a new shareholder loan of \$30.8m was issued to partially finance the acquisition of PTI. The shareholder loan consists of an unsecured term loan due to the parent company of Expro Holdings UK 3 Ltd at a rate fixed at 25%. Interest compounds into the principal and the loans mature on 15 July 2019.

On 16 November 2010 a new shareholder loan of \$4.2m was issued. The shareholder loan consists of an unsecured term loan due to the parent company of Expro Holdings UK 3 Ltd at a rate fixed at 14%. Interest compounds into the principal and the loan mature on 15 July 2019.

#### 13. Retirement benefit schemes

In the nine months to December 2010 the Group has accounted for its defined benefit obligation using the assumptions in the IAS19 valuation at March 2010. The defined benefit plan assets have been calculated in line with expected returns at the start of the year and allowing for actual cash flows. Defined benefit obligations have been calculated allowing for expected interest costs, service cost and cash flows. This method does not include actual market returns and does not allow for any changes in market conditions since the IAS19 valuation at March 2010.

The amount included in the statement of financial position arising from the Group's obligations in respect of its defined retirement benefit schemes is as follows:

|   | 31 December 2010<br>\$'000 | 31 March 2010<br>\$'000 |
|---|----------------------------|-------------------------|
| Present value of defined benefit obligations  | (173,988)                  | (162,041)               |
| Fair value of scheme assets   | 157,128                    | 142,142                 |
| Deficit recognised in the statement of financial position under non-current liabilities | (16,860)                   | (19,899)                |

#### 14. Non cash items

|   | 9 months to<br>December 2010 | 9 months to<br>December 2009 |
|---|------------------------------|------------------------------|
|   | Total                        | Total                        |
|   | \$'000                       | \$'000                       |
| Adjustments for:                                  |                              |                              |
| Impairment of goodwill                            | 213,100                      | -                            |
| Impairment of intangible asset                    | 15,000                       | -                            |
| Amortisation of intangible asset                  | 81,544                       | 83,578                       |
| Profit on disposal of intangible asset            | -                            | (14,571)                     |
| Depreciation of property, plant and equipment     | 58,046                       | 63,628                       |
| Loss on disposal of property, plant and equipment | 556                          | 4,189                        |
| Impairment of held for sale asset                 | 489                          | -                            |
| Gain on disposal of asset held for sale           | (187)                        | -                            |
| Share based payments                              | (235)                        | 43                           |
| Retirement benefit                                | 2,461                        | 1,026                        |
| Unrealised foreign exchange                       | (2,129)                      | 358                          |
|   |                              |                              |
| Non cash items                                    | 368,645                      | 138,251                      |
|   |                              |                              |

Period ended 31 December 2010

#### 15. Related party transactions

Transactions between the Company and its subsidiaries, which are related parties, have been eliminated on consolidation and are not disclosed in this note.

During the nine months to December 2010 costs of \$0.5m (nine months to December 2009: \$0.7m) were charged to the Group by Goldman Sachs, Candover Investments and AlpInvest (the "Investors") in accordance with the terms of the Consortium Deed between the Company's subsidiary Expro Holdings UK 4 Ltd and the Investors, dated 6 November 2008. Costs include directors' fees incurred by the Investor-nominated directors of Expro International Group Holdings Ltd, the Company's principal holding company.

At 31 December 2010 the Group held a 50% stake in a joint venture, COSL – Expro Testing Services (Tianjin) Co. Limited ("CETS") and a 49% stake in PV Drilling Production Testers International Company Limited ("PVD-PTI") which was acquired as part of PTI (note 7). PVD-PTI qualifies as a joint venture under IAS 31 as the unanimous consent of all parties is required when making strategic financial and operating decisions.

#### **Trading transactions**

During the nine months to December 2010, Group companies entered into transactions with related parties who were not members of the Group:

|                                       | Goods and<br>services<br>provided to<br>related party | Goods and<br>services<br>provided by<br>related party | Amounts<br>owed<br>by related<br>party | Amounts<br>owing<br>to related<br>party |
|---------------------------------------|---|---|--|---|
|                                       | \$'000  | \$'000  | \$'000                                 | \$'000                                  |
| Expro AX-S Technology Limited         | 140   | 8,615   | 677                                    | 28                                      |
| CETS                                  | 4,248   | 37  | -                                      | -                                       |
| PVD-PTI                               | 314   | -   | 214                                    | -                                       |
| Key management personnel of the Group | -   | -   | 1,477                                  | -                                       |
| At 31 December 2010                   | 4,702   | 8,652   | 2,368                                  | 28                                      |
| Expro AX-S Technology Limited         | 79  | 5,927   | 117                                    | 1,463                                   |
| CETS                                  | 4,517   | 104   | 1,434                                  | -                                       |
| At 31 December 2009                   | 4,596   | 6,031   | 1,551                                  | 1,463                                   |

The amounts outstanding are unsecured and will be settled in cash. No guarantees have been given or received. No provisions have been made for doubtful debts in respect of the amounts owed by related parties.

At 31 December 2010 the Group owed \$3,071.1m (December 2009: \$2,679.7m) to Expro Holdings UK 2 Limited, of which \$289.2m of interest has been expensed during the nine months to December 2010 (December 2009: \$253.3m).

During the nine months to December 2009 the Group sold part of its interest in the AX-S intellectual property to Expro AX-S Technology Limited, a company under common control, for \$14.6m (£9.9m) following a valuation on an arms length basis by an independent third party.

During the nine months to December 2010, the Group sold the AX-S lightweight, deepwater intervention prototype to Expro AX-S Technology Limited for \$23.7m, following a valuation on an arms length basis by an independent third party. While conditional on future events the additional amount due was prepaid to the Group after the balance sheet date.

Period ended 31 December 2010

#### 16. Events after the reporting date

After the balance sheet date, the Group received a pre-payment of \$31.9m in respect of the sale of the AX-S prototype, with the transaction remaining conditional on future events. There were no other events between the reporting date and the date the financial statements were authorised for issue that require disclosure.

# **Quarterly summary** Period ended 31 December 2010

|   | 3 months to<br>December 2010<br>\$'000 | 3 months to<br>September 2010<br>\$'000 | 3 months to<br>June 2010<br>\$'000 | 3 months to<br>March 2010<br>\$'000 | 3 months to<br>December 2009<br>\$'000 |
|---|--|---|------------------------------------|-------------------------------------|--|
| Adjusted revenue  | 244,262                                | 244,893                                 | 232,425                            | 242,862                             | 255,267                                |
| Adjusted operating profit                                   | 60,954                                 | 63,033                                  | 66,382                             | 61,820                              | 73,465                                 |
| Adjusted operating margin                                   | 25.0%                                  | 25.7%                                   | 28.6%                              | 25.5%                               | 28.8%                                  |
| Adjustments <sup>5</sup> :                                  |  |   |                                    |                                     |  |
| AX-S  | (163)                                  | (14,822)                                | 7,852                              | 14,213                              | 14,688                                 |
| Expro Meters  | 1,302                                  | 1,757                                   | 1,939                              | 2,095                               | 1,882                                  |
| Impairment of goodwill                                      | 213,100                                |   |                                    |                                     |  |
| Impairment of intangible asset                              | 15,000                                 |   |                                    |                                     |  |
| Amortisation of intangible asset                            | 27,931                                 | 27,091                                  | 26,522                             | 26,825                              | 26,573                                 |
| Property, plant and equipment depreciation                  | 19,632                                 | 19,455                                  | 18,959                             | 19,152                              | 19,117                                 |
| Loss on disposal of property, plant and equipment           | 123                                    | 408                                     | 25                                 | 559                                 | 4,275                                  |
| Impairment of inventory                                     | 28,000                                 | -                                       | -                                  | -                                   | -                                      |
| Impairment of asset held for sale                           | 489                                    | -                                       | -                                  | -                                   | -                                      |
| Profit on disposal of asset held for sale                   | (187)                                  | -                                       | -                                  | -                                   | -                                      |
| Formation costs in respect of the management incentive plan | 2,786                                  |   |                                    |                                     |  |
| Business improvement initiatives                            | 245                                    | 416                                     | -                                  | 171                                 | 454                                    |
| Business rationalisation and other (income)/costs           | (28)                                   | (51)                                    | -                                  | 13,469                              | 2,240                                  |
| Acquisition related (income)/costs                          | (126)                                  | 912                                     | 1,321                              | (1,053)                             | 2,043                                  |
| Share based payment   | -                                      | (235)                                   | -                                  | 21                                  | 16                                     |
|   | 308,104                                | 34,931                                  | 56,618                             | 75,452                              | 71,288                                 |
| Operating profit/(loss)                                     | (247,150)                              | 28,102                                  | 9,764                              | (13,632)                            | 2,177                                  |

<sup>5</sup> Details of adjustments are included in Note 3