

# Corporate Overview







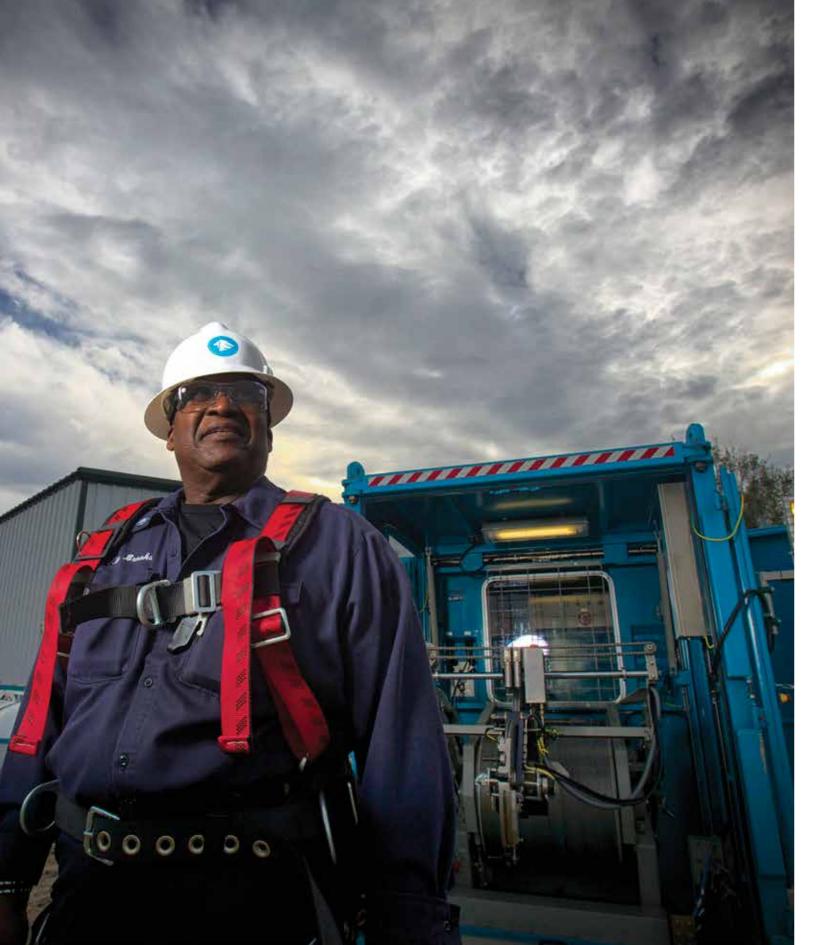












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## Our vision

Our vision is to be the market leader in Well Flow Management<sup>™</sup>.

We provide our customers with the services, products and expertise they need to measure, improve, control and process flow from their high-value oil and gas wells.

We aim to achieve this by employing the industry's best people who are committed to delivering the highest standards of safety, quality and personalised service to our customers every time.

Expro's 40+ years of experience and innovation empowers the company to offer tailor-made solutions for customers across the energy sector. With over 4,300 employees operating across all the main hydrocarbon-producing areas of the world, Expro offers a truly global service solution.

From exploration and appraisal through to mature field production optimisation and enhancement, with a specific focus on offshore, deepwater and other technically challenging environments, we provide a range of mission critical services across three key areas:

- Well Test & Appraisal Services
- Subsea, Completion & Intervention Services
- Production Services

These are delivered through our eleven distinct product lines:

- DST/TCP
- EGIS
- Fluids
- Meters
- Pipeline & Flarestack
- PowerChokes<sup>®</sup>
- Production
- Subsea Well Access
- Well Intervention
- Well Testing
- Wireless Well Solutions



Asia

USA, Canada, Trinidad

470+ employees

Thailand, Malaysia, Indonesia, India,

900+ employees



Middle East and North Africa (MENA)

Brazil, Bolivia, Mexico, Argentina, Columbia

470+ employees

Latin

880+ employees





Over 4,300 employees

throughout 50 countries



Australia, China, Philippines, Vietnam, Brunei





UK, Kazakhstan, Norway, Netherlands, Azerbaijan, Russia, France, Germany, Romania, Sweden, Ukraine

1,200+ employees



Algeria, Saudi Arabia, Egypt, UAE, Qatar, Iraq, Libya, Tunisia



## Sub Saharan Africa (SSA)

Ghana, Gabon, Angola, Nigeria, Congo, South Africa, Cameroon, Mozambique, Kenya, Ivory Coast, Chad, Equatorial Guinea, Senegal

390+ employees



across 6 regions

## Our values

Expro promotes three core values within the company - people, performance and partnerships.



#### People

Our people are at the heart of our success. We recognise the value of our people and are committed to providing the working environment, encouragement and personal development required to meet our goals.

#### Performance

Getting it right first time, every time. We are passionate about safely delivering excellent quality customer service. We embrace teamwork, individually and collectively assuming responsibility for delivering the highest standard of service in the industry.

#### **Partnerships**

We listen to our customers and build relationships to understand their needs and innovatively apply, adapt or develop our technologies and services to provide timely and effective solutions.

Our employees have embraced our values, developing seven behaviours that drive the way we work.







Be accountable





Effective communication is key. We share information and respect everyone we work with

# Safety

Health and safety is the highest priority in Expro - we are committed to creating a work culture where prevention of harm is a priority for everyone.

2007 Winner

OIL & GAS INDUSTRY

Sector Award

GOLD MEDAL

Award

Commended

OIL & GAS INDUSTRY

Sector Award









2009 Winner OIL & GAS INDUSTRY Sector Award



Commendee OIL & GAS INDUSTRY Sector Award



PRESIDENT'S









**R SPA** 





**R** SPA President's Award **President's Award** 

2008 Winner

**OIL & GAS INDUSTRY** 

Sector Award

Commended

OIL & GAS INDUSTRY

Sector Award

Winner

**RoSPA SCOTLAND** 

TROPHY

**R**SPA

President's Award

We work hard to ensure our people, work methods and technology all help to achieve this aim. Expro people are personally responsible and accountable for maintaining a safe and healthy workplace by ensuring that all applicable health and safety rules, policies and practices are followed. Everyone in Expro is required to proactively prevent harmful situations, even if this means stopping work to correct an unsafe situation.

Managers are also responsible for ensuring safe systems of work are implemented effectively to ensure harm is prevented. Where managers identify someone not following a safe work method, they will work with them to ensure compliance.

At the root of Expro's approach to achieving world class safety performance and high service quality, are our values -People, Performance and Partnerships. We use this to drive safe working practices across our business and global regions.

Significant safety successes have been achieved by Expro in recent years, demonstrated by the highest level of commitment from our employees, management and Board. By delivering investment through the right people, we continue to deliver, protect and enhance the reputation of Expro and our customers.

## We strive to be at the forefront of safety, in everything we do.

**Champion safety** 



## Global service structure

With a specific focus on offshore, deepwater and other technically challenging environments, Expro provides a range of mission critical services across three key areas.

# 150+



well test packages

well tests

reservoir monitoring

10,000 1,500



completions

3,000+

feet water depths

years expertise in production

projects on 5 continents

150+



barrels of oil

operations



Well Test and **Appraisal Services** 

Our well test and appraisal services are typically used either during the exploration and appraisal testing of a newly discovered reservoir, the cleanup of the well prior to production, or the in-line testing of the well during its production life. We can provide our well test services on land or offshore, in shallow or deepwater environments - including critical, high-rate, sour or HPHT wells.

As an integrated services provider we offer our customers customised well test packages that include:

- Surface well testing services
- E&A subsea landing strings
- Drill Stem Testing services
- · Fluid sampling and analysis services
- Wireless well solutions
- PowerChokes<sup>®</sup> services

One of our specific areas of expertise is the provision of well test and clean-up services for high flow rate gas condensate wells. We also have an equipment sales business that focuses on the assembly and sale of burner booms and well testing equipment.

Subsea, Completion & Intervention Services

Expro's subsea, completion and intervention services include the provision of:

- Large bore subsea completion landing strings

As the leading provider of large bore subsea completion landing strings, we have a successful track record and technical capability with major operators and IOC customers, who have selected us as their preferred supplier for many critical projects.



### Slickline well intervention services • Tubing Conveyed Perforating services



## **Production Services**

Our production services include a range of highly engineered solutions, including:

- Early production
- Production enhancement
- Well surveillance

We provide our customers with a range of production systems and services that have allowed them to accelerate first oil, optimise production from existing fields and enhance production from mature, declining fields.

These services include the provision of early production facilities, modular production systems, seawater injection packages, gas compression packages, production enhancement packages and non-intrusive sonar metering well surveillance services.

# Technology and innovation

Expro has a network of centres of excellence providing knowledge and cost-effective technology development. The largest dedicated centre is in Aberdeen, with a subsea centre in Houston and technology and engineering teams local to our business bases around the world.

The company is dedicated to delivering engineering excellence across the company, ensuring we maintain ourselves at the forefront of technology and innovation.

The team covers all disciplines and elements of the value chain; from technical bid support, new product development, technical support and analysis, project engineering and operations support.

Established in 2004, our Group Engineering function has grown to meet the development demand of existing assets, as well as design and qualification for the next generation of tools. Expro continues to invest a significant proportion of its earnings each year in product development across its range of product lines.

Group Engineering spans several key themes:

- Advanced finite element analysis and computational fluid dynamics
- Process instrumentation, control and software, including wireless communication
- Data acquisition, analysis and management
- Mechanical engineering, including high pressure / high temperature requirements and advanced seal design
- Materials technology, including metallurgy and elastomers
- Computer aided design using advanced modeling techniques

The company also continues to invest in its people, who are at the heart of our development, to provide assurance of capability and build for the necessary skills. This includes the engineering graduate development scheme, which is quickly becoming one of the best in the UK, whilst our apprentice and designer training schemes continue to evolve and develop. These relationships will help Expro to access technology research, as well as provide a talent pipeline, for our future needs within Group Engineering on an international basis.

Research and development centres

3

**Centres of Excellence** 

3

Countries





## Our capabilities

We evolve and adapt our focus to meet the most relevant market demands. These are reflected in our key areas of capability.



## Subsea Development

Efficient subsea completions

Efficient subsea completions are necessary to optimise the performance and cost of the well

Our perforating, well clean-up and subsea safety and control systems are specifically designed to minimise risk in completion, intervention and well clean-up operations. Irrespective of the well conditions, we offer a range of high pressure, high rate completion strings and clean-up packages that deliver a rapid response with optimum reliability. Supporting products and services

- Well Testing
- Fluids

- Well Intervention



#### Production Optimisation Enhancing field production

Maximising oil and gas production from fields requires a multifaceted combination of activities that are generally constrained by the reservoir characteristics, flow performance of the wells and pipeline network, capacity of the surface facilities and the integrity of the system components. Taking in to account cost constraints, determining the optimal operating conditions requires complex interaction between these elements. Supporting products and services

- Production
- Meters
- Fluids
- Well Intervention

Expro understands that optimising individual components within in a system will not necessarily optimise a production system. This can be due to a number of reasons, including increased reservoir draw down, plant capacity constraints or insufficient energy e.g. in an artificially lifted development. If we want to deliver more, we need to optimise the system as a whole.



## Well Abandonment

Integrated well abandonment services

Well abandonment is the natural conclusion to the lifecycle of a well. With over two million wells worldwide, some dating as far back as the 1970s, there is an ever expanding well stock that require abandonment. These wells are either no longer economically viable to produce, or have exceeded their original design life and do not meet the latest industry well integrity guidelines required to continue production.

We understand the challenges associated with re-entry and abandonment of an aging well and meeting the safety, environmental and legislative requirements to permanently isolate the reservoir, wellbore and remediate the well location.

We are uniquely placed within the industry, leveraging a complementary set of product lines to provide the operating company with an integrated single source provider for each phase of the well abandonment process. Supporting products and services

- Well Testing
- Subsea
- Fluids
- Well Intervention

## Our product lines

**Our distinct** product lines deliver a range of integrated products and services



#### Production

We deliver production through the following five focus areas:

- Early production including early production facilities and extended well test
- Offshore production units including Mobile Offshore Production Units (MOPU), Floating Production Storage and Offloading (FPSO) and barge and liftboats
- · Enhancement systems encompassing seawater injection, produced water re-injection, gas compression and Well Unloading Units (WUU)
- Facility upgrades such as debottlenecking, bulk water removal systems and mercury and H2S removal
- Operations and Maintenance (O&M) related services incorporating installation, commissioning and O&M, engineering services, project management, specialist manpower and training

exprogroup.com/production



#### Subsea Well Access

Established in the subsea landing string business since 1981, Expro delivers efficient and reliable subsea solutions around the globe, from in-riser to open water and shallow and deep water applications, meeting our customers' project specific requirements and the latest industry standards. Our systems are designed to tackle high-debris, higherpressure and temperature in water depths deeper than ever before, maintaining technical integrity and reliability at all times.

#### exprogroup.com/subsea



Well Testing

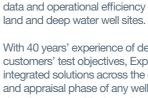
#### Well Intervention

Expro is a leading global provider of well intervention services. We are the world's largest independent wireline service supplier, employing more than 700 people in support of our wireline operations globally.

We have an established track record across all aspects of well intervention and employ some of the industry's most experienced hands.

Our teams across the world make approximately 12,000 wireline runs in to our customers' wells every month and we continue to invest in developing the leading-edge technologies needed to optimise performance from their wells.

exprogroup.com/well-intervention



With 40 years' experience of delivering our customers' test objectives, Expro provides integrated solutions across the exploration and appraisal phase of any well. The data that we provide throughout every well test allows our customers to plan the optimal exploitation of their reservoirs.

exprogroup.com/well-testing





Expro is one of the most experienced international well test companies in the world, offering our customers the complete range of mobile systems and specialist services, delivering quality data and operational efficiency across

## Wireless Well Solutions

Resulting from over 20 years of research and development activity and based on electromagnetic (EM) data communications technology, the CaTS™ system transmits low frequency EM signals from downhole to surface, or surface to downhole, using the well's tubing or casing as the transmission medium. The system can be retrofitted into existing wells using either wireline or coil tubing, or alternatively, may be completion deployed. CaTS transmits high-quality pressure and temperature information and has gained broad industry acceptance as a cost-effective, high value solution to many of the long-standing problems of acquiring downhole data.

exprogroup.com/wireless-well-solutions

# Our product lines



### DST/TCP

The drill stem testing (DST) bottomhole assembly is designed around your test objectives and well parameters. Our focus is providing downhole systems, including perforating guns, with the functionality to effectively and safely perform the well test, while capturing quality data, such as bottom-hole pressures and temperatures during flow (drawdown) and shut-in (build up) periods and representative single-phase formation fluid samples.

Expro has been in the tubing conveyed perforating (TCP) business for over 30 years and provides industry leading gun systems with a full range of in-house designed firing heads, gun releases, vent subs and other associated equipment.

exprogroup.com/dst-tcp



#### **Pipeline & Flarestack**

Expro's flarestack services offer the industry's premier all inclusive portfolio of midstream and downstream solutions for safely and quickly vaporising and burning off highly volatile liquids in operations ranging from routine pipeline maintenance blow-downs to emergency response.

Our patented and application specific flarestack units can be rigged up within a matter of minutes, and once in operation, these self-contained units reliably burn off volatile liquid products in production pipelines, petrochemical plant import/ export lines, rail cars, tanker trucks or any similar application requiring the safe removal of flammable liquids.

exprogroup.com/pipeline-flarestack



Expro offers metering, sampling and analysis services during hydrocarbon reservoir processing. This data is essential for our customers to enable them to accurately assess reservoir size, reservoir impurities, metering strategy and production profile to optimise design of their process facilities.

> Expro is the most technically proficient and best equipped service provider in this discipline available to the oil and gas industry.

exprogroup.com/fluids



#### Meters

Meters offers on-demand, costeffective, non-intrusive flow meters and measurement services for individual well, flowline and overall field production surveillance. These solutions enable our customers to realise increased value from their wells and fields through improved production monitoring, optimisation of well performance, increased efficiency and reduced metering costs. Our well surveillance solutions aid in health as well as reducing safety concerns and environmental exposure.

At the heart of everything we do is sonar flow technology, which is embodied in our sonar meter products: ActiveSONAR<sup>™</sup> flow meter and PassiveSONAR<sup>™</sup> flow meter.

exprogroup.com/meters





**PowerChokes**<sup>®</sup>

manufactured to provide the world's most advanced chokes and related equipment for the most rugged oilfield applications. and engineering technology, Expro has become the industry leader for reliable severe service choke applications. From coiled tubing to snubbing, frac flowbacks, well cleanup, and production applications, products have been developed to provide superior toughness, operability, ease of maintenance and cost-effectiveness.

#### exprogroup.com/powerchokes



#### EGIS

Expro Group Integrated Services (EGIS) delivers fully integrated petroleum engineering support across a wide range of technical disciplines - this underpins and supports our twelve product lines.

Using a holistic approach to well flow management, we focus on adding value to our client's assets - from the reservoir through to production and eventual abandonment. This includes a range of data interpretation and analysis, optimisation and intervention opportunities, that maximise the potential from your wells and assets.

- Reservoir Engineering
- Production Technology
- Petroleum Engineering
- Production Engineering
- Production Chemistry
- Project Management



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